

# ElectriCities of NC, Inc. Rates - Services and Support

## Currently included as Power Agency Member (no additional fees)

- **Fiscal year revenue and wholesale power cost projections for budgeting**
  - Requires customer data file
  - Choice of Agency load forecast or forecast modified by city
  - Spreadsheet budgeting tool
  - Assistance with rate change implementation (i.e. across the board vs energy only)
  - Rate design on limited scale (if COS information not required)
  - Rate impact analysis (current vs proposed bills by usage level and for select large customers)
- **Pricing and billing methodologies for special rate customers** (i.e. Renewables, LED lights)
- **Economic Development Pricing Analysis**
  - Margin analysis (net revenue projections)
  - Development of competitive rates
- **5 year wholesale power cost projections for strategic planning**
- **Competitive rate analysis**
  - Benchmarking with other utilities
  - Bill comparisons of specific customers vs. competitor rates
- **Rate schedule documentation assistance**
- **Bill verification tools**
- **Rate related training/education** (city staff, council members)

## Available for an additional fee (through partnership with outside consultant)

- **Cost of Service (COS) Study (3-6 months)<sup>1</sup>**
  - Allocation of power supply and local distribution costs to retail rate classes (identifies level of cost recovery by class)
  - Minimum system analysis to identify cost to recover in customer charges
  - Five year financial projections with target operating income, minimum cash reserves and projected debt coverage ratios.
  - Identification of multi-year rate path
  - Rate design recommendations for one year (with class movement toward cost of service)
  - Presentation and report to town staff and city council (if desired)
- **Financial Projections and Rate Design (2-3 months)<sup>1</sup>**
  - Five year financial projections with target operating income, minimum cash reserves and projected debt coverage ratios.
  - Identification of multi-year rate path
  - Rate design recommendations for one year (with class movement toward cost of service)
  - Presentation and report to town staff and city council (if desired)

<sup>1</sup> *ElectriCities staff assists by reviewing data inputs, analysis and reports; facilitating meetings; and providing information and guidance regarding Agency wholesale power costs and retail rate design objectives.*