



**ELECTRICITIES OF
NORTH CAROLINA, INC.**

Annual Financial Report
(With Report of Independent Auditor Thereon)

December 31, 2020 and 2019

This page intentionally left blank.

ElectriCities of North Carolina, Inc.
Annual Financial Report
Years Ended December 31, 2020 and 2019

	<u>Page(s)</u>
Report of Independent Auditor	1-2
Management’s Discussion and Analysis – Unaudited.....	4-9
Basic Financial Statements	
Statements of Net Position, December 31, 2020 and 2019.....	11
Statements of Revenues and Expenses and Changes in Net Position For Years Ended December 31, 2020 and 2019.....	12
Statements of Cash Flows for Years Ended December 31, 2020 and 2019.....	13
Statement of Fiduciary Net Positions – OPEB Trust Fund, December 31,2020 and 2019.....	14
Statement of Changes in Fiduciary Net Position - OPEB Trust Fund, December 31,2020 and 2019	15
Notes to Financial Statements for Years Ended December 31, 2020 and 2019	16-35
Required Supplementary Information – Unaudited	
Local Government Employees Retirement System	
Proportionate Share of Net Pension Liability (Asset)	36
ElectriCities’ Contributions	37
Other Postemployment Benefits – Unaudited	
Schedule of Changes in the Net OPEB Liability	38
Schedule of OPEB Contributions.....	39
Supplementary Information	
Schedules of Revenues and Expenditures - Budget and Actual for Years Ended December 31, 2020 and 2019	42
Schedule of Budgetary Comparison - For Year Ended December 31, 2020	43
Schedule of Expenditures - Budget and Actual for Year Ended December 31, 2020	44-47
Statistical Section – Unaudited	
Schedule of Net Position	49
Schedule of Changes in Net Position.....	50-51

ElectriCities of North Carolina, Inc.
Annual Financial Report
Years Ended December 31, 2020 and 2019

Schedule of Membership Dues	52-55
Schedule of Estimated Population	56-59
Schedule of Customers Served	60-63
Schedule of kWh Sold	64-67
Schedule of Employees.....	68



INDEPENDENT AUDITOR'S REPORT

Board of Directors
ElectriCities of North Carolina, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements and the aggregate remaining fund information of ElectriCities of North Carolina, Inc. (ElectriCities), which are comprised of the statement of net position as of December 31, 2020, and the related statements of revenues and expenses and changes in net position, and cash flows for the year then ended and the related notes to the financial statements, which collectively comprise ElectriCities' basic financial statements, as listed in the accompanying table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements and the aggregate remaining fund information referred to above present fairly, in all material respects, the financial position of ElectriCities of North Carolina, Inc. as of December 31, 2020, and the results of its operations and its cash flows for the year ended December 31, 2020, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and the pension and OPEB related schedules are to be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Auditors

The financial statements of ElectriCities of North Carolina, Inc., as of and for the year ended December 31, 2019, were audited by other auditors, whose report dated June 12, 2020 expressed an unmodified opinion on those statements.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise ElectriCities' basic financial statements. The supplementary schedules and the statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplementary schedules are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The supplementary schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary schedules are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The statistical section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

PBMares, LLP

Morehead City, North Carolina
June 28, 2021

MANAGEMENT'S DISCUSSION AND ANALYSIS

(Unaudited)

Management's Discussion and Analysis (MD&A) (Unaudited)

As management of ElectriCities of North Carolina, Inc. (ElectriCities), we offer this narrative overview and analysis of the financial activities of ElectriCities for the years ended December 31, 2020 and 2019. This information should be read in conjunction with the information furnished in ElectriCities' financial statements that follow this narrative.

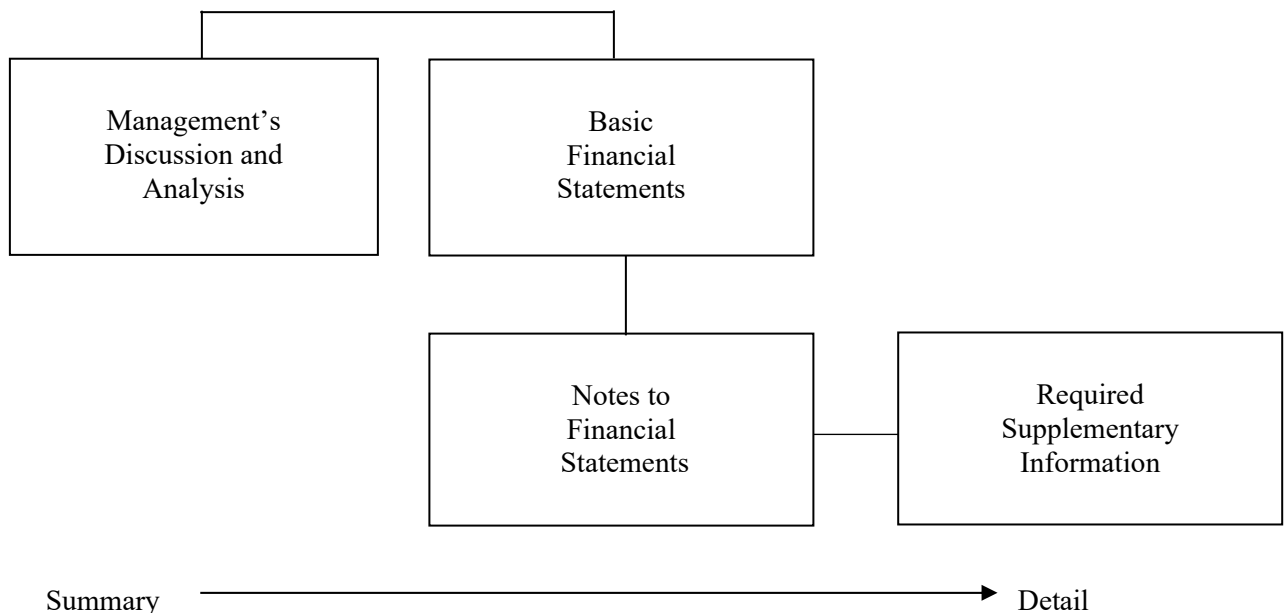
Financial Highlights

- ElectriCities' basic financial statements consist of a single enterprise fund and Other Postemployment Benefits Trust fund.
- ElectriCities' liabilities and deferred inflows exceeded its assets and deferred outflows (net position deficit) by \$3,337,403 at December 31, 2020 and by \$3,349,197 at December 31, 2019.
- ElectriCities' unrestricted net position was a deficit of \$4,491,463 and \$4,358,236 at December 31, 2020 and December 31, 2019, respectively.
- ElectriCities is not authorized to issue debt and therefore, has no debt.
- Dues billings were \$1,541,174 and \$1,379,412 for 2020 and 2019, respectively.
- In 2020, Revenues exceeded Expenditures by \$404,590 and consisted of \$224,385 of excess dues over expenses and \$180,205 of deferred revenues for self-supporting Technical Services. In accordance with its bylaws, ElectriCities will refund \$224,385 of the billed dues for 2020.

Overview of the Financial Statements

This MD&A serves as an introduction to ElectriCities' basic financial statements and notes to the financial statements (see Exhibit 1). In addition to the basic financial statements, this report contains other supplemental information designed to enhance your understanding of the financial condition of ElectriCities.

Required Components of the Annual Financial Report Exhibit 1



Basic Financial Statements

ElectriCities is a special purpose government that accounts for its activities as a business type entity. The first section of the basic financial statements is for ElectriCities' single proprietary fund that focuses on its business activities. The statements are designed to provide a broad overview of ElectriCities' finances and provide short and long-term information about ElectriCities' financial status, operations and cash flow. They report net position and how it has changed during the period. Net position is total assets and deferred outflows of resources less total liabilities and deferred inflows of resources. Analyzing the various components of net position is one way to gauge ElectriCities' financial condition.

The second section of the basic financial statements is the notes that explain in more detail some of the data contained in the basic financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements. The notes are on pages 16 through 35 of this report.

After the notes, additional information is provided. Required supplementary information is on pages 36 to 39, additional financial information is on pages 42 to 47 and statistical information is on pages 49 to 68.

Financial Analysis

The enterprise fund financial statements for the years ended December 31, 2020, 2019 and 2018 are presented in accordance with the Codification of Governmental Accounting Standards Board (GASB) pronouncements.

Summarized Statement of Net Position (Deficit)
Exhibit 2

	December 31,		
	2020	2019	2018
Assets			
Capital assets	\$ 1,154,060	\$ 1,009,039	\$ 985,901
Net other post employment benefit asset	1,193,341	-	-
Current and other assets	4,758,750	4,106,554	3,278,289
Total assets	<u>7,106,151</u>	<u>5,115,593</u>	<u>4,264,190</u>
Deferred Outflows of Resources			
Pension Deferrals (Note F)	3,335,929	2,603,433	2,822,646
OPEB deferrals (Note H)	80,574	-	-
Total Deferred Outflows of Resources	<u>3,416,503</u>	<u>2,603,433</u>	<u>2,822,646</u>
Liabilities and Deferred Inflows of Resources			
Long-term liabilities outstanding	7,928,429	6,232,574	5,026,409
Current liabilities outstanding	3,362,627	2,893,651	2,304,556
Total liabilities	<u>11,291,056</u>	<u>9,126,225</u>	<u>7,330,965</u>
Deferred Inflows of Resources			
Unexpended program revenue	180,205	139,256	-
Pension Deferrals (Note F)	-	-	20,402
OPEB deferrals (Note H)	2,388,796	1,802,742	2,202,539
Total Deferred Inflows of Resources	<u>2,569,001</u>	<u>1,941,998</u>	<u>2,222,941</u>
Net Position (Deficit)			
Net investment in capital assets	1,154,060	1,009,039	985,901
Unrestricted (deficit)	<u>(4,491,463)</u>	<u>(4,358,236)</u>	<u>(3,452,971)</u>
Total Net Position (Deficit)	<u>\$ (3,337,403)</u>	<u>\$ (3,349,197)</u>	<u>\$ (2,467,070)</u>

As noted earlier, the various components of net position may serve over time as a useful indicator of ElectriCities' financial condition. ElectriCities' liabilities and deferred inflows exceeded assets and deferred outflows (net position deficit) by \$3,337,403 at December 31, 2020, by \$3,349,197 at December 31, 2019, and by \$2,467,070 at December 31, 2018. ElectriCities' net position increased by \$11,794 for the year ended December 31, 2020, decreased by \$882,127 for the year ended December 31, 2019, and decreased by \$2,482,913 for the year ended December 31, 2018.

The portion of net position totaling \$1,154,060, \$1,009,039, and \$985,901 at December 31, 2020, 2019, and 2018, respectively, reflects ElectriCities' net investment in capital assets (e.g., vehicles, furniture and equipment). This amount increased in 2020 and 2019 because additional spending on capital assets exceeded depreciation.

The portion of net position deficit totaling \$4,491,463, \$4,358,236 and \$3,452,971 at December 31, 2020, 2019 and 2018, respectively, represents unrestricted net position deficit. The OPEB related cost shown below in 2020 increased unrestricted position by \$975,783. The pension related cost shown below in 2020 decreased unrestricted net position by \$1,109,010.

Summarized Statement of Activity

Exhibit 3

	For The Years Ended December 31,		
	2020	2019	2018
Revenues:			
Membership dues	\$ 1,541,174	\$ 1,379,412	\$ 1,448,766
Management services and other program revenues	32,450,254	32,107,589	29,811,229
Non-operating revenues	2,438	7,715	6,318
Total Revenues	33,993,866	33,494,716	31,266,313
Expenses:			
Program Expenses:			
Administration	85,789	83,831	71,837
Safety and Training	1,305,197	1,237,462	1,117,464
Member Services	275,548	268,456	587,425
Government Affairs	3,292	1,179	-
Technical Services	655,941	537,066	
Member Conferences	116,760	363,301	336,293
Management Services	25,556,239	25,510,676	25,585,420
Regions Contract Services	-	32,022	42,000
Distribution Operations	5,590,510	5,118,267	3,506,147
Depreciation and amortization	276,171	326,025	292,615
Refund (assessment) of excess/(deficit) dues	404,590	342,456	19,727
Pension Expense (Note F)	1,109,010	1,149,541	216,956
OPEB Expense (Note H)	(975,783)	(244,276)	(833,823)
Total Operating Expenses	34,403,264	34,726,006	30,942,061
Income (Loss) before capital contributions	(409,398)	(1,231,290)	324,252
Capital Contributions	393,566	351,085	318,316
Gain (Loss) on Disposal	27,626	(1,922)	43,282
Increase (Decrease) in Net Position	11,794	(882,127)	685,850
Net Position (Deficit) January 1	(3,349,197)	(2,467,070)	15,843
Restatement for Accounting Change (Note L)	-	-	(3,168,763)
Net Deficit, Beginning of Year	(3,349,197)	(2,467,070)	(3,152,920)
Net Position (Deficit) December 31	\$ (3,337,403)	\$ (3,349,197)	\$ (2,467,070)

Revenues totaled \$33,993,866, \$33,494,716, and \$31,266,313 for the years ended December 31, 2020, 2019, and 2018, respectively. Sources of revenues are derived from membership dues, management services and other program revenues, and non-operating revenues.

The following contributed to the changes in revenues for the calendar years ended December 31, 2020, and 2019, respectively:

- Membership dues increased by \$161,762 in 2020 and decreased by \$69,354 in 2019. The increase in 2020 was attributable to the installation of a Learning Management System and addition of a new Safety Training position and the decrease in 2019 was attributed to the one time costs of the 2018 APPA Line Worker Rodeo.

- Management services and other program revenues increased by \$342,665 and \$2,296,360 in 2020 and 2019, respectively. The 2020 increase was primarily due to an increase in Distribution Operations costs resulted from the market adjustment for the line workers compensation and a final phase in of the overhead charges for Huntersville and Cornelius offices. The 2019 increase was primarily due to a full year Lexington Distribution Operations costs compared to a half year costs in 2018. ElectriCities entered into Lexington Distribution Operation agreement effective July 1, 2018. A major upgrade to the SAS system also contributed to the increases in 2019. Refer to Note E on Page 24 of this report for a further explanation of management services.
- Non-operating revenues decreased by \$5,277 in 2020 and increased by \$1,397 in 2019, primarily due to changes in investment rates.
- In 2020 and 2019, net position increased by \$11,794 and decreased by \$882,127, respectively.

Capital Assets and Debt Administration

Capital Assets

ElectriCities' investment in capital assets at December 31, 2020, 2019 and 2018 totaled \$1,154,060, \$1,009,039, and \$985,901, respectively, (net of accumulated depreciation and amortization). These assets include vehicles, furniture and equipment.

Major capital asset transactions during 2020 and 2019 include the following:

- In 2020 and 2019, four and seven vehicles, respectively, were purchased for \$164,857 and \$299,350.
- Three and seven vehicles were retired in 2020 and 2019.
- In 2020, ElectriCities' building roof was replaced for \$100,648.
- In both years, purchases of computer hardware and other equipment accounted for the remainder.
- ElectriCities' capitalization threshold for capital assets is \$5,000 for 2020 and 2019.

Exhibit 4

	December 31, 2019	Additions	Retirements	December 31, 2020
Furniture and Equipment	\$ 3,942,792	\$ 421,192	\$ (134,347)	\$ 4,229,637
Accumulated Depreciation and Amortization	(2,933,753)	(276,171)	134,347	(3,075,577)
Total Furniture and Equipment, Net	<u>\$ 1,009,039</u>	<u>\$ 145,021</u>	<u>\$ -</u>	<u>\$ 1,154,060</u>

	2018	Additions	Retirements	2019
Furniture and Equipment	\$ 4,266,557	\$ 351,085	\$ (674,850)	\$ 3,942,792
Accumulated Depreciation and Amortization	(3,280,656)	(326,025)	672,928	(2,933,753)
Total Furniture and Equipment, Net	<u>\$ 985,901</u>	<u>\$ 25,060</u>	<u>\$ (1,922)</u>	<u>\$ 1,009,039</u>

Additional information regarding ElectriCities' capital assets can be found in Note D on page 24 of this report.

Outstanding Debt

ElectriCities is not authorized to issue debt and therefore, has no outstanding debt at December 31, 2020, 2019 or 2018.

Next Year's Budgets and Dues

Budget Highlights for 2021

- There is 0.3% increase in dues. Prior years' dues overpayments are being used in 2020 to fund an LMS system and a portion of the new Safety Training position which eliminates any increase in 2020 dues.
- Member Programs includes Safety & Training, Government Affairs, Member Services and Emergency Assistances Programs. These programs are supported by a combination of dues and certain program specific revenues. Member Programs also includes the Annual Conferences and the Connections Summit which were grouped in the Self-Supporting category in prior years' budgets. Member Programs expenses decreased 3.6%.
- Management Services (increased 0.3%) and Contract Services, which includes Technical Services and Distribution Operations, (increased 4.5%) are paid for by those entities utilizing the services and receive no dues support.

Requests for Information

This report is designed to provide an overview of ElectriCities' finances for those with an interest in this area. Questions concerning any of the information found in this report or requests for additional information should be directed to the Chief Financial Officer, ElectriCities of North Carolina, Inc. P.O. Box 29513, Raleigh, NC 27626-0513.

BASIC FINANCIAL STATEMENTS

ElectriCities of North Carolina, Inc.
Statements of Net Position (Deficit)

	December 31,	
	2020	2019
ASSETS		
Current Assets:		
Cash and cash equivalents (Note C)	\$ 2,947,318	\$ 1,994,241
Accounts receivable	1,811,432	2,112,313
Total Current Assets	4,758,750	4,106,554
Non-Current Assets:		
Net other post employment benefit asset (Note H)	1,193,341	-
Capital assets (Note D)		
Equipment and furnishings	4,229,637	3,942,792
Accumulated depreciation	(3,075,577)	(2,933,753)
Capital assets	1,154,060	1,009,039
Total Non-Current Assets	2,347,401	1,009,039
Total Assets	7,106,151	5,115,593
 DEFERRED OUTFLOWS OF RESOURCES		
Pension deferrals (Note F)	3,335,929	2,603,433
OPEB deferrals (Note H)	80,574	-
DEFERRED OUTFLOWS OF RESOURCES	3,416,503	2,603,433
 LIABILITIES		
Current Liabilities:		
Accounts payable	1,702,026	1,233,294
Current portion of accrued vacation	866,589	796,901
Other liabilities	794,012	863,456
Total Current Liabilities	3,362,627	2,893,651
Non-Current Liabilities:		
Accrued vacation	1,195,022	1,052,751
Net pension liability (Note F)	6,733,407	4,891,901
Net other post employment benefit liability (Note H)	-	287,922
Total Non-Current Liabilities	7,928,429	6,232,574
Total Liabilities	11,291,056	9,126,225
 DEFERRED INFLOWS OF RESOURCES		
Unexpended program revenue	180,205	139,256
OPEB deferrals (Note H)	2,388,796	1,802,742
Total Deferred Inflows of Resources	2,569,001	1,941,998
 NET POSITION (DEFICIT)		
Net investment in capital assets	1,154,060	1,009,039
Unrestricted (Deficit)	(4,491,463)	(4,358,236)
Total net position (Deficit)	\$ (3,337,403)	\$ (3,349,197)

See accompanying notes to basic financial statements.

ElectriCities of North Carolina, Inc.
Statements of Revenues and Expenses and Changes in Net Position

	For the Years Ended December 31,	
	2020	2019
Operating Revenues:		
Membership dues	\$ 1,541,174	\$ 1,379,412
Management services (Note E)	25,556,239	25,510,676
Program revenues	6,894,015	6,596,913
Total Operating Revenues	33,991,428	33,487,001
Operating Expenses:		
Program Expenses:		
Administration	85,789	83,831
Safety and Training	1,305,197	1,237,462
Member Services	275,548	268,456
Government Affairs	3,292	1,179
Technical Services	655,941	537,066
Member Conferences	116,760	363,301
Management Services	25,556,239	25,510,676
Regions Contract Services	-	32,022
Distribution Operations	5,590,510	5,118,267
Depreciation and amortization (Note D)	276,171	326,025
Refund of excess revenues (Note A)	404,590	342,456
Pension Expense (Note F)	1,109,010	1,149,541
OPEB Expense (Note H)	(975,783)	(244,276)
Total Operating Expenses	34,403,264	34,726,006
Operating (Loss)	(411,836)	(1,239,005)
Non-operating Revenues:		
Investment income	2,438	7,715
Total Non-operating Revenues	2,438	7,715
(Loss) Before Capital Contributions	(409,398)	(1,231,290)
Capital Contributions	393,566	351,085
Gain (Loss) on Disposal	27,626	(1,922)
Increase (Decrease) in Net Position	11,794	(882,127)
Net Position (Deficit)		
Net Position Deficit, Beginning of Year	(3,349,197)	(2,467,070)
Total Net Position (Deficit), End of Year	\$ (3,337,403)	\$ (3,349,197)

See accompanying notes to basic financial statements.

ElectriCities of North Carolina, Inc.
Statements of Cash Flows

	For the Years Ended December 31,	
	2020	2019
Cash Flows From Operating Activities:		
Receipts from dues and other revenues	\$ 34,050,073	\$ 33,435,762
Payments to employees for services	(15,312,293)	(14,470,738)
Payments to other suppliers of goods and services	(17,787,141)	(18,557,143)
Net Cash Provided by Operating Activities	950,639	407,881
Cash Flows From Capital Activities:		
Additions to capital assets	(393,566)	(351,085)
Capital contributions	393,566	351,085
Net Cash Used For Capital Activities	-	-
Cash Flows From Investing Activities:		
Investment income	2,438	7,715
Net Increase in Cash And Cash Equivalents	953,077	415,596
Cash and Cash Equivalents, Beginning of Year	1,994,241	1,578,645
Cash and Cash Equivalents, End of Year	\$ 2,947,318	\$ 1,994,241
Reconciliation Of Operating (Loss) To Net Cash Provided by Operating Activities:		
Net Operating (Loss)	\$ (411,836)	\$ (1,239,005)
Adjustments:		
Depreciation and Amortization	276,171	326,025
Deferred noncash pension related expense	1,109,010	1,149,541
Deferred noncash OPEB related expense	(975,783)	(244,276)
Changes in Assets, Deferred Outflows/Inflows of Resources and Liabilities:		
Decrease (Increase) in accounts receivable	300,881	(412,669)
Increase in accounts payable	468,732	173,276
Increase in accrued vacation	211,959	167,289
(Decrease) Increase in other liabilities	(69,444)	348,444
Increase in unexpended dues	40,949	139,256
Net Cash Provided by Operating Activities	\$ 950,639	\$ 407,881
Supplemental Disclosures		
Noncash Transaction-Fixed Asset Purchases	\$ 27,626	\$ -

See accompanying notes to basic financial statements.

ElectriCities of North Carolina, Inc.
Statement of Fiduciary Net Position
OPEB Trust Fund

	December 31,	
	2020	2019
ASSETS		
Cash and cash equivalents (Note C)	\$ 12,417	\$ 3,558
Investments	4,404,575	4,381,300
Interest receivable	14,329	17,496
Total Assets	<u>4,431,321</u>	<u>4,402,354</u>
LIABILITIES		
Due to ElectriCities operating	<u>50,201</u>	<u>212,212</u>
Total Liabilities	50,201	212,212
 Restricted Net Position - OPEB	 <u><u>\$ 4,381,120</u></u>	 <u><u>\$ 4,190,142</u></u>

See accompanying notes to basic financial statements.

ElectriCities of North Carolina, Inc.
Statement of Changes in Fiduciary Net Position
OPEB Trust Fund

	For the Years Ended December 31,	
	2020	2019
ADDITIONS		
Employer contribution	\$ -	\$ -
Investment earnings	367,118	220,056
Total Additions	367,118	220,056
DEDUCTIONS		
Administrative costs	443	35,824
Benefit payments	175,697	212,060
Total Deductions	176,140	247,884
Change in net position	190,978	(27,828)
NET POSITION RESTRICTED FOR POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS		
Beginning of year	4,190,142	4,217,970
End of year	<u>\$ 4,381,120</u>	<u>\$ 4,190,142</u>

See accompanying notes to basic financial statements.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note A. General Matters

ElectriCities of North Carolina, Inc. (ElectriCities) is a joint municipal assistance agency organized under Chapter 159B of the North Carolina General Statutes (G.S.). It is the successor organization of ElectriCities of North Carolina created in 1965 as a voluntary, non-profit association to serve the interests of North Carolina's municipal electric systems. ElectriCities provides aid and assistance to member municipalities in North Carolina, South Carolina and Virginia, and to member constituent institutions of the University of North Carolina in the construction, ownership, maintenance, expansion and operation of their electric systems.

ElectriCities is involved in four major areas of activity on behalf of its members: (1) professional management services for the North Carolina Municipal Power Agencies (Agencies) (see Note E); (2) federal regulatory matters; (3) legislation and other public policy issues; and (4) member services, which include assistance with local problems, informational services and safety and training assistance.

The members are assessed annual dues to fund the various programs except for management services which is funded by the Agencies (see Note E), Western Operations which is funded by Huntersville/Cornelius, Lexington and Pineville, Regions Contract Services which is funded by those cities utilizing the services, the Demonstration of Energy and Efficiency Developments (DEED) program which is funded by the American Public Power Association (APPA), and the Annual Meeting which is funded by registrations, sponsorships and other fees. ElectriCities' bylaws require that each year's excess revenues (modified accrual basis) be refunded to its members in good standing in a future year.

The financial statements of ElectriCities are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The most significant of ElectriCities' accounting policies are described below.

ElectriCities reports in accordance with GASB Statement No. 34, "Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments" (GASB No. 34), as amended. The statement requires certain information be included in the financial statements and specifies how that information should be presented.

Basis of Accounting

The accrual basis of accounting is followed whereby revenues are recognized when earned and expenses are recognized when incurred.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note B. Summary of Significant Accounting Policies (continued)

Financial Reporting

The financial statements are prepared using the economic resources measurement focus. Operating revenues are defined as dues and revenues received for Agency services provided to members. Revenues from investment activities are defined as non-operating revenues. ElectriCities has a deficit of \$4,491,463 and \$4,358,236 at December 31, 2020 and December 31, 2019, respectively, in unrestricted net position. Unrestricted net position may be utilized for any purpose approved by the Board through the budget process.

Reporting Entity

In evaluating how to define ElectriCities for financial reporting purposes, management has considered all potential component units. The decision to include potential component units in the reporting entity is made by applying the criteria set forth in the GASB standards. ElectriCities' lack of financial accountability is the primary criterion for excluding potential component units from the reporting entity. The specific elements of financial accountability considered in the decision to exclude the potential component units were the selection of governing authority and fiscal dependency.

While ElectriCities provides assistance to member municipalities, it has no financial accountability for any of them. Therefore, none of the member municipalities are included as component units of ElectriCities.

Fund Accounting

ElectriCities reports as a single enterprise fund. Enterprise funds are used to account for operations that are financed and operated in a manner similar to private business enterprises.

Trust Fund

Trust funds are used to report resources that are required to be held in trust for the members and beneficiaries of other postemployment benefit plan. The Other Postemployment Benefits Trust Fund accounts for ElectriCities' contributions for healthcare coverage provided to qualified retirees. The trust fund is accounted for using the accrual method of accounting.

Measurement Focus

The enterprise fund of ElectriCities is accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, deferred outflow of resources, and liabilities and deferred inflows of resources associated with the operation of this fund are included on the balance sheet. The operating statement presents increases (revenues) and decreases (expenses) in net position. As required by GASB Statement No. 33, "Accounting and Financial Reporting for Non-Exchange Transactions," (as amended) ElectriCities recognizes capital contributions as revenue.

Budgetary Data

An annual balanced budget, as required by the Local Government Budget and Fiscal Control Act, is adopted and is prepared using the modified accrual basis of accounting.

Budgetary control on expenditures is at the total expenditure level. Individual line-item expenditures can exceed budgeted amounts as long as total expenditures do not exceed budgeted amounts. The budget can be amended at any time by majority vote of the Board of Directors.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note B. Summary of Significant Accounting Policies (continued)

Encumbrance accounting, under which purchase requisitions for the expenditure of monies are recorded in order to reserve that portion of the applicable appropriation, is used. Only those encumbrances outstanding at year-end for which there are contractual liabilities are reported. Unspent budget appropriations lapse at year-end and must be budgeted again in the following year.

Equipment and furnishings additions are budgeted as an expense of the year they are acquired in order to provide sufficient funds to purchase the assets. Depreciation for each program is not budgeted.

Cash, Cash Equivalents and Investments

ElectriCities reports according to the provisions of GASB Statement No. 72 “Fair Value Management and Application” which requires investments to be reported at fair value, GASB Statement No. 79 “Certain External Investment Pools and Pool Participants,” which allows certain whole investment pools to be reported at amortized cost, and GASB Statement No. 31, “Accounting and Financial Reporting for Certain Investments and for External Investment Pools,” which allows certain investments to be reported at amortized cost. In addition, ElectriCities reports according to the provisions of GASB Statement No. 40 “Deposit and Investment Risk Disclosures” which addresses common investment risks related to credit risk, concentration of credit risk and interest rate risk.

At December 31, 2020 and 2019, ElectriCities’ investment balances consisted of amounts invested in the North Carolina Capital Management Trust (NCCMT). NCCMT’s Government portfolio is a cash portfolio. The NCCMT Government portfolio is a SEC-registered 2a-7 external investment pool measured at fair value. The NCCMT Term portfolio securities are measured at fair value. For both portfolios, the valuation of the underlying assets is performed by the custodian. The investment in these money market mutual funds have been reported as cash equivalents in the accompanying financial statements.

	Method of Valuation	December 31, 2020		December 31, 2019	
		Cost Basis	Reported Value	Cost Basis	Reported Value
Money Market					
NC Capital Management Trust -Government Portfolio	Fair Value Level 1	2,642,383	2,642,383	940,006	940,006
NC Capital Management Trust-Term Portfolio	Fair Value Level 1	-	-	640,549	640,549
Sub-total funds invested		2,642,383	\$2,642,383	1,580,555	1,580,555
Cash		304,935	304,935	413,686	413,686
Total Funds Invested		<u>\$2,947,318</u>	<u>\$2,947,318</u>	<u>\$1,994,241</u>	<u>\$1,994,241</u>

For purposes of the Statements of Cash Flows, ElectriCities considers all highly liquid investments with original maturities of three months or less when purchased, to be cash equivalents.

All investments valued at fair value are measured using the market approach, using prices and other relevant information generated by market transactions involving identical or comparable assets or a group of assets. Fair Value Level 1 securities are valued using directly observable, quoted prices (unadjusted) in active markets for identical assets. Fair Value Level 2 securities are valued using a matrix pricing technique. Matrix pricing is used to value securities based on the securities benchmark quoted prices.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note B. Summary of Significant Accounting Policies (continued)

ElectriCities OPEB Trust Fund investments are reported at fair value:

	Method of Valuation	December 31, 2020		December 31, 2019	
		Cost Basis	Reported Value	Cost Basis	Reported Value
U.S. Government Agencies	Fair Value Level 1	\$1,254,075	\$1,263,114	\$1,753,475	\$1,756,020
Treasury Coupons	Fair Value Level 1	644,757	662,289	644,757	652,437
NC AGPIP Equity Index Fund	Fair Value Level 1	1,559,573	1,971,028	1,160,000	1,265,169
NC AGPIP STIF	Fair Value Level 1	631	631	521	521
NC Capital Management Trust -Government Portfolio	Fair Value Level 1	507,513	507,513	831	831
NC Capital Management Trust-Term Portfolio	Fair Value Level 1	-	-	706,322	706,322
Sub-total funds invested		3,966,549	\$4,404,575	4,265,906	\$4,381,300
Interest Receivable		14,329	14,329	17,496	17,496
Cash		12,417	12,417	3,558	3,558
Total Funds Invested		<u>\$3,993,295</u>	<u>\$4,431,321</u>	<u>\$4,286,960</u>	<u>\$4,402,354</u>

Compensated Absences

It is ElectriCities' policy to permit employees to accumulate earned but unused vacation and sick pay benefits. Vacation pay is accrued when incurred and reported as a liability. When determining the vacation pay liability due within one year, leave is considered taken on the last in, first out (LIFO) basis. Unused vacation pay is paid to the employee at the time of termination. Unused sick pay benefits terminate with an employee's employment and therefore no liability is reported for unpaid accumulated sick leave.

Accrued vacation was \$2,061,611 and \$1,849,652 at December 31, 2020 and 2019, respectively, and increased by \$211,959 in 2020 and by \$167,289 in 2019.

Defined Benefit Pension Plan

ElectriCities has adopted GASB Statement No. 27, "Accounting for Pensions by State and Local Government Employers," (GASB No. 27) and GASB Statement No. 68, "Accounting and Financial Reporting for Pensions-an amendment to Statement No. 27" which states that employers that participate in multi-employer defined benefit plans are required to measure and disclose an amount for annual pension costs on the accrual basis of accounting. See Note F.

Retiree Health Benefit Plan

ElectriCities has adopted GASB Statement No. 75 "Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions". See Note H.

Capital Assets

The capitalization threshold for capital assets with estimated useful lives of greater than one year is \$5,000 effective January 1, 2015. Equipment and furnishings are valued at historical cost. Depreciation is recorded on a straight-line basis over the estimated useful lives of respective assets which range from three to ten years.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note B. Summary of Significant Accounting Policies (continued)

Statistical Section - Unaudited

GASB Statement No. 44 "Economic Condition Reporting: The Statistical Section" (as amended) enhances and updates the statistical section that accompanies a state or local government's basic financial statements to reflect the significant changes that have taken place in government finance, including the more comprehensive government-wide financial information required by GASB. The statistical section comprises schedules presenting trend information about revenues and expenses, outstanding debt, economics and demographics, and other subjects. These schedules are intended to provide financial statement users with contextual information they need to assess a government's financial health.

Taxes

Income of ElectriCities is excludable from federal income tax under Section 115 of the Internal Revenue Code.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, deferred outflows of resources and liabilities and deferred inflows of resources and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Net Pension Liability

The net pension liability is measured as the portion of the actuarial present value of projected benefits that is attributed to past periods of employee service (total pension liability), net of the pension plan's fiduciary net position. The pension plan's fiduciary net position is determined using the same valuation methods that are used by the pension plan for purposes of preparing its statement of fiduciary net position. The net pension liability is measured as of a date (measurement date) no earlier than the end of the employer's prior fiscal year, consistently applied from period to period. The net pension liability is reported in the statement of net position.

Net OPEB Asset

The net OPEB asset is measured as the portion of the actuarial present value of projected benefits that is attributed to past periods of employee service (net OPEB liability). The net OPEB asset is measured as of a date (measurement date) no earlier than the end of the employer's prior fiscal year, consistently applied from period to period. The net OPEB asset is reported in the statement of net position. ElectriCities established an OPEB Trust account to fund the OPEB liability and to pay OPEB benefits.

Deferred Outflows and Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, Deferred Outflows of Resources, represents a consumption of net position that applies to a future period and so will not be recognized as an expense or expenditure until then. ElectriCities has two items that meets this criterion – pension and OPEB deferrals. In addition to liabilities, the statement of financial position will sometimes report a separate section

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note B. Significant Accounting Policies (continued)

for deferred inflows of resources. This separate financial statement element, Deferred Inflows of Resources, represents an acquisition of net position that applies to a future period and so will not be recognized as revenue until then. ElectriCities has two items that meet the criterion for this category - pensions and OPEB deferrals.

Recently Adopted GASB Standards

In May 2020, GASB issued Statement No. 95, Postponement of the Effective Dates of Certain Authoritative Guidance. The objective of this Statement is to provide temporary relief to governments and other stakeholders in light of the COVID-19 pandemic. That objective is accomplished by postponing the effective dates of certain provisions in Statements and Implementation Guides that first became effective or are scheduled to become effective for periods beginning after June 15, 2018. This statement is effective immediately (May 2020), and did not have a material impact on the ElectriCities' financial position, overall cash flow or balances or results of operations.

Future GASB Standards

Management has not concluded its evaluation of the impact, if any, on implementation of the following GASB pronouncements may have on ElectriCities' financial Statements.

In June 2017, GASB issued Statement No. 87, Leases. The objective of this statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases. This Statement is effective for reporting periods beginning after June 30, 2022.

In June 2018, GASB issued Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period. The objectives of this statement are (1) to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and (2) to simplify accounting for interest cost incurred before the end of a construction period. This statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. The requirements of this Statement are effective for reporting periods beginning after December 31, 2022.

In May 2019, GASB issued Statement No. 91, Conduit Debt Obligations. The primary objectives of this Statement are to provide a single method of reporting conduit debt obligations by issuers and eliminate diversity in practice associated with (1) commitments extended by issuers, (2) arrangements associated with conduit debt obligations and (3) related note disclosures. This Statement is effective for reporting periods beginning after December 31, 2022.

In January 2020, GASB issued Statement No. 92, Omnibus 2020. The objectives of this Statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB statements. This statement is effective for reporting periods beginning after June 15, 2021.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note B. Summary of Significant Accounting Policies (continued)

In March 2020, GASB issued Statement No. 93, Replacement of Interbank Offered Rates. The objective of this Statement is to address those and other accounting and financial reporting implications that result from the replacement of an interbank offered rate (IBOR). As a result of global reference rate reform, LIBOR is expected to cease to exist in its current form at the end of 2021, prompting governments to amend or replace financial instruments for the purpose of replacing LIBOR with other reference rates. The requirements of this Statement, except for paragraphs 11b, 13, and 14 are effective for reporting periods beginning after June 15, 2020, and did not have a material impact on the ElectriCities' financial position, overall cash flow or balances or results of operations. The requirement in paragraph 11b is effective for reporting periods ending after December 31, 2021. The requirements in paragraphs 13 and 14 are effective for fiscal years periods beginning after June 15, 2021.

In March 2020, GASB issued Statement No. 94, Public-Private and Public-Public Partnerships and Availability Payment Arrangements. The primary objective of this Statement is to improve financial reporting by addressing issues related to the public-private and public-public partnership arrangements (PPPs). This Statement is effective for reporting periods beginning after June 15, 2022.

In May 2020, GASB issued Statement No. 96, Subscription-Based Information Technology Arrangements. This Statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users (governments). This Statement (1) defines a SBITA; (2) establishes that a SBITA results in a right-to-use subscription asset—an intangible asset—and a corresponding subscription liability; (3) provides the capitalization criteria for outlays other than subscription payments, including implementation costs of a SBITA; and (4) requires note disclosures regarding a SBITA. To the extent relevant, the standards for SBITAs are based on the standards established in Statement No. 87, Leases, as amended. This Statement is effective for reporting periods beginning after June 15, 2022.

In June 2020, GASB issued Statement No. 97, Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans – An amendment of GASB Statements No. 14 and No. 84, and a Supersession of GASB Statement No. 32. The primary objectives of this Statement are to (1) increase consistency and comparability related to the reporting of fiduciary component units in circumstances in which a potential component unit does not have a governing board and the primary government performs the duties that a governing board typically would perform; (2) mitigate costs associated with the reporting of certain defined contribution pension plans, defined contribution other postemployment benefit (OPEB) plans, and employee benefit plans other than pension plans or OPEB plans (other employee benefit plans) as fiduciary component units in fiduciary fund financial statements; and (3) enhance the relevance, consistency, and comparability of the accounting and financial reporting for Internal Revenue Code (IRC) Section 457 deferred compensation plans (Section 457 plans) that meet the definition of a pension plan and for benefits provided through those plans. The requirements in this Statement as it applies to defined contribution pension plans, defined contribution OPEB plans, and other employee benefit plans are effective immediately (June 2020), and did not have a material impact on the ElectriCities' financial position, overall cash flow or balances or results of operations. All other requirements of this Statement are effective for reporting periods beginning after June 15, 2021.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note C. Deposits

All deposits of ElectriCities are made in board-designated official depositories and are collateralized as required by North Carolina General Statute 159-31. Official depositories may be established with one or more banks, savings and loan associations or trust companies in North Carolina or, with written permission of the secretary of the Local Government Commission (LGC), a national bank located in another state. ElectriCities may also deposit monies at interest in those institutions described in the form of certificates of deposit, money market accounts or other forms of time deposits as the LGC may approve. At December 31, 2020 and 2019, ElectriCities' deposits had carrying amounts of \$304,935 and \$413,686, respectively and bank balances of \$12,946 and \$161,911, respectively. For each of the bank balances, up to \$250,000 was insured by the Federal Depositary Insurance Corporation. Of the carrying balance, \$381,000 and \$251,705 are held in a short-term market investment account, which is not FDIC insured.

At December 31, 2020 and 2019, ElectriCities investments consisted of \$2,642,383 and \$1,580,555, respectively, in U.S. Government Agencies, Treasury Coupons, NCCMT's Government Portfolio, which carried a credit rating of AAA by Standard and Poor's, and investments in NCCMT's Term portfolio, which is unrated. The Term portfolio is authorized to invest in obligations of the U.S. Government and agencies, and in high grade money market investments as permitted under North Carolina General Statutes 159-30 as amended. ElectriCities investment choices are limited by North Carolina General Statute 159-31.

The ElectriCities Board of Directors of the Agency approved an Investment Risk Management Policy in 2013. The policy was amended in 2018 to reflect for the investment of OPEB funds into the State Treasurer's APGIP fund. The policy set the overall investment objectives and established sector and issuer guidelines. It is reviewed annually to ensure its compliant with the current law and the Local Government Commission (LGC). ElectriCities places no limit on the amount it may invest in direct obligations of the United States Treasury and mutual funds certified by the LGC.

For cash and investments, custodial credit risk is the risk that, in the event of the failure of the counterparty, ElectriCities will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. ElectriCities has no formal policy regarding custodial credit risk.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note D. Capital Assets

	December 31, 2019	Additions	Retirements	December 31, 2020
Furniture and Equipment	\$ 3,942,792	\$ 421,192	\$ (134,347)	\$ 4,229,637
Accumulated Depreciation and Amortization	(2,933,753)	(276,171)	134,347	(3,075,577)
Total Furniture and Equipment, Net	<u>\$ 1,009,039</u>	<u>\$ 145,021</u>	<u>\$ -</u>	<u>\$ 1,154,060</u>

	2018	Additions	Retirements	2019
Furniture and Equipment	\$ 4,266,557	\$ 351,085	\$ (674,850)	\$ 3,942,792
Accumulated Depreciation and Amortization	(3,280,656)	(326,025)	672,928	(2,933,753)
Total Furniture and Equipment, Net	<u>\$ 985,901</u>	<u>\$ 25,060</u>	<u>\$ (1,922)</u>	<u>\$ 1,009,039</u>

In accordance with GASB No. 42, ElectriCities will assess the recoverability of its long-lived assets whenever events or changes in circumstances indicate the carrying amount may have been impaired. During 2020 and 2019, ElectriCities determined that such an assessment was not necessary.

Note E. Management Services

North Carolina Eastern Municipal Power Agency and North Carolina Municipal Power Agency Number 1 ("Power Agencies") are joint agencies organized and existing pursuant to Chapter 159B of the General Statutes of North Carolina to enable municipal electric systems, through the organization of the Agencies, to finance, build, own and operate generation and transmission projects. The Agencies are comprised of 51 municipal electric systems which receive power from the Agencies. All of the Agencies' members are also members of ElectriCities.

ElectriCities entered into a contract with each Agency to provide them, at cost, management services as necessary to conduct their business. These agreements are for a period continuing to and including December 31, 2018 and was automatically renewed for successive periods of three years thereafter unless terminated by one year's written notice by either party prior to the end of any contract term. Such notice had not been provided as of December 31, 2020.

Note F. Pension Plan

Plan Description

ElectriCities is a participating employer in the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS membership is comprised of general employees and local law enforcement officers (LEOs) of participating local governmental entities. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. Management of the plan is vested in the LGERS Board of Trustees, which consists of 13 members – nine appointed by the Governor, one appointed by the State Senate, one appointed by the State House of Representatives, and the State Treasurer and State Superintendent, who serve as ex-officio members. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, by calling (919) 981-5454, or at www.osc.nc.gov.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note F. Pension Plan (continued)

Benefits Provided

LGERS provides retirement and survivor benefits. Retirement benefits are determined as 1.85% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. Plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. Plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service (age 55 for firefighters). Survivor benefits are available to eligible beneficiaries of members who die while in active service or within 180 days of their last day of service and who have either completed 20 years of creditable service regardless of age (15 years of creditable service for firefighters and rescue squad members who are killed in the line of duty) or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

Funding Policy

Contribution provisions are established by General Statute 128-30 and may be amended only by the North Carolina General Assembly. Plan members are required to contribute 6.0% of their salary. ElectriCities contributes at an actuarially determined rate. The required rate of 8.95% and 7.75% annual covered payroll in 2020 and 2019, respectively, actuarially determined as an amount that, when combined with employee contributions, are expected to finance the costs of benefits earned by employees during the year. Contributions to the pension plan from ElectriCities were \$1,348,665 and \$1,129,661 for the years ended December 31, 2020 and 2019, respectively.

Refunds of Contributions

Employees, who have terminated service as a contributing member of LGERS, may file an application for a refund of their contributions. By state law, refunds to members with at least five years of service include 4% interest. State law requires a 60-day waiting period after service termination before the refund may be paid. The acceptance of a refund payment cancels the individual's right to employer contributions or any other benefit provided by LGERS.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note F. Pension Plan (continued)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pension

ElectriCities reported liabilities of \$6,733,407 and \$4,891,901 at December 31, 2020 and 2019, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2020. The total pension liabilities used to calculate the net pension liabilities were determined by actuarial valuations as of December 31, 2019 and 2018. The total pension liability was then rolled forward to measurement dates of June 30, 2020 and 2019 utilizing update procedures incorporating the actuarial assumptions. ElectriCities' proportion of the net pension liability was based on a projection of ElectriCities' long-term share of future payroll covered by the pension plan, relative to the projected future payroll covered by the pension plan of all participating LGERS employers, actuarially determined. The ElectriCities proportion was 0.18843% and 0.17913% at June 30, 2020 and 2019 respectively, which was and 0.0093% increase from its proportionate share measured as at June 30, 2019 and an increase of 0.01300% from its proportion measured as of June 30, 2018.

For the year ended December 31, 2020 and 2019, the ElectriCities recognized pension expenses of \$1,109,010 and \$1,149,541, respectively. At December 31, 2020 and 2019, ElectriCities reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	December 31, 2020		December 31, 2019	
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 850,314	\$ -	\$ 837,620	\$ -
Changes of assumptions	501,098	-	797,299	-
Net difference between projected and actual earnings on pension plan investments	947,547	-	119,320	-
Changes in proportion and differences between ElectriCities contributions and proportionate share of contributions	359,262	-	271,937	-
Contributions subsequent to the measurement date	677,708	-	577,257	-
Total	<u>\$ 3,335,929</u>	<u>\$ -</u>	<u>\$ 2,603,433</u>	<u>\$ -</u>

For the year ended December 31, 2020 and 2019, \$677,708 and \$577,257, respectively, reported as deferred outflows of resources related to pensions resulting from ElectriCities contributions subsequent to the measurement date will be recognized as a decrease of the net pension liability in the year ended December 31, 2021 and 2020, respectively.

Electricities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note F. Pension Plan (continued)

Other amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expenses as follows:

	<u>Year ended December 31</u>
	<u>2020</u>
2021	\$ 783,649
2022	986,685
2023	607,457
2024	280,430
2025	-
Thereafter	-
	<u><u>\$2,658,221</u></u>

Actuarial Assumptions. The total pension liabilities in the December 31, 2019 actuarial valuation were determined using the following actuarial assumptions, applied to all periods included in the measurements:

<u>2020</u>	
Inflation	3.0 percent
Salary increases	3.5 to 8.10%, including inflation and productivity factor
Investment rate of return	7.0%, net of pension plan investment expense, including inflation

The plan currently uses the RP-2014 mortality tables that vary by age, gender, and employee group (i.e. general, law enforcement officers) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

Electricities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note F. Pension Plan (continued)

The actuarial assumptions used in the December 31, 2019 valuation were based on the results of an actuarial experience study prepared as of December 31, 2014 and adopted by the Board of Trustees on January 21, 2016.

Future ad hoc COLA amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target allocation for each major asset class of June 30, 2020 and 2019 is summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Global Equity	42.0%	5.3%
Fixed Income	29.0%	1.4%
Real Estate	8.0%	4.3%
Alternatives	8.0%	8.9%
Credit	7.0%	6.0%
Inflation Protection	6.0%	4.0%
Total	100%	

The information above is based on 30 year expectations developed with the consulting actuary for the 2018 asset, liability, and investment policy study for the North Carolina Retirement Systems, including LGERS. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.0%. All rates of return and inflation are annualized.

Discount Rate. The discount rate used to measure the total pension liability was 7.0%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutory required rates, actuarially determined. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note F. Pension Plan (continued)

Sensitivity of the ElectriCities proportionate share of the net pension liability to changes in the discount rate. The following presents the ElectriCities' proportionate share of the net pension liability calculated using the discount rate of 7.0%, as well as what the ElectriCities' proportionate share of the net pension liability or net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.0%) or 1 percentage point higher (8.0%) than the current rate:

<u>2020</u>	1 % Decrease (6.00 %)	Current Discount Rate (7.00 %)	1 % Increase (8.00 %)
ElectriCities' proportionate share of the net pension liability	\$ 13,661,348	\$ 6,733,407	\$ 975,800

Pension plan fiduciary net position. Detailed information about the pension plan's fiduciary net position is available in the separately issued Comprehensive Annual Financial Report (CAFR) for the State of North Carolina.

Note G. Supplemental Retirement Plans

The Agency offers their employees a deferred compensation plan created in accordance with Internal Code Section 457 and a 401(k) supplemental retirement income plan through the State of North Carolina that is also in compliance with the Internal Revenue Code. All regular, full-time employees are eligible to participate in one or both of the plans.

The deferred compensation plan permits participants to defer a portion of their salaries to future years. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. The Agency has complied with changes in the laws which govern deferred compensation plans, requiring all assets of the plan to be held in trust for the exclusive benefit of the participants and their beneficiaries. The 401(k) supplemental retirement income plan allows eligible participants to contribute up to the maximum allowable under the law as a percentage of base salary.

The Agency's contributions to the 401(k) plan were \$352,722, \$338,525 and \$308,260 for the years ended December 31, 2020, 2019 and 2018, respectively.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note H. Other Post-Employment Benefits

Plan Description

ElectriCities provides post-employment health benefits to certain retired ElectriCities employees. ElectriCities provides medical benefits to its retirees by allowing them to stay in their plan if the retiree is under age 65 or reimburse the retiree for their premium (up to a maximum amount) if the retiree is over 65 and/or decides to purchase other coverage. It is a single-employer defined benefit plan. This is the only Other Post-Employment Benefits (OPEB) under GASB Nos. 74 and 75 which ElectriCities has.

An employee that retires with at least 15 years of employment with ElectriCities, with at least 25 years of credited service in the LGERS and elects an unreduced (full) retirement is eligible for the retiree health benefit. ElectriCities reimburses the employee's health benefit premium at 80% (25 to 29 years of credited service with LGERS) or 100% (30 or more years of credited service with LGERS) of the "employee only" premium for individual major medical (including prescription drug) coverage. If the employee keeps the retiree health coverage in force until they become eligible for Medicare, ElectriCities reimburses 50% of the "employee only" premium for major medical (including prescription drug) coverage under the ElectriCities group insurance or the actual amount incurred for a supplemental Medicare policy, whichever is less.

A separate report has not been issued for the Retiree Health Benefit Plan. Membership of the OPEB Plan consisted of the following at January 1, 2021 and 2020, the date of the latest valuation:

Measurement date	2021	2020
Retirees receiving benefits	31	31
Active plan members	42	48
Total	73	79

Funding Policy

ElectriCities finances the Retiree Health Benefit Plan with actuarially determined annual contributions from the Power Agencies that are deposited in the irrevocable trust (OPEB Trust) established in 2018 as per Resolution BDR-8-18 for future retiree health insurance premiums. The funds are used to pay the health insurance premiums incurred under the Plan. The cumulative contributions are included in the "Cash and Cash Equivalents" as reported on the Statement of Fiduciary Net Position. The assets are solely the property and rights of ElectriCities and will not be subject to the claims of ElectriCities general creditors. ElectriCities will invest assets of the OPEB Trust in the Ancillary Governmental Participants Investment Program (AGPIP) maintained by the Treasurer of the State of North Carolina as determined by the Board of Directors.

Under the new accounting standards, the OPEB expenses for the fiscal year is determined at the end of the fiscal year to reflect any plan amendments, assumption changes and gain and losses during the fiscal year.

The Board of Directors reserves the right and shall have complete discretion to amend, modify or terminate these benefits at any time. If the Retiree Health Benefit Plan is terminated, any amounts funded in excess of premiums paid to date will be refunded to the Power Agencies. ElectriCities does not anticipate that the Plan will be amended or terminated during 2021. Accordingly, ElectriCities has recorded a non-current post employment obligation and accrued expense liability for the unexpended amount of funds collected from the Power Agencies for the financing of the Retiree Health Benefit Plan as of December 31, 2018, and future years, respectively.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note H. Other Post-Employment Benefits (continued)

Net OPEB Liability (Asset)

In accordance with new GASB No. 74 and 75 standards, the Net OPEB Liability (Asset) is the excess, if any, of the Fiduciary Net Position over the Total OPEB Liability. The Total OPEB Liability (Asset) is determined under the Entry Age Normal actuarial cost method. Net OPEB Liability (Asset) as of December 31, 2020 and 2019 is as shown in the table below.

Net OPEB Liability (Asset)

	2020	2019
Total OPEB liability	\$ 3,187,779	\$ 4,478,064
Fiduciary net position	\$ 4,381,120	\$ 4,190,142
Net OPEB liability(asset)	\$ (1,193,341)	\$ 287,922
Plan fiduciary net position as a percentage of the total OPEB liability	137.43%	93.57%

ElectriCities annual OPEB cost is determined at the end of the fiscal year to reflect any plan amendments, assumption changes and gain and losses during the fiscal year. The OPEB related costs for the fiscal year ending December 31, 2020 and 2019 are as follows:

	2020	2019
OPEB Expense	\$ (975,783)	\$ (244,276)

Actuarial Methods and Assumptions

The Total OPEB liability and the normal cost was determined by actuarial valuation as of January 1, 2021 allocated on a level percent of payroll basis between the time employment starts (entry age) and the assumed retirement date. The normal cost is the amount allocated for a given year and actuarial liability is the accumulation of prior normal costs as of the determination date. The total actuarial liability for retirement benefits is the sum of the actuarial liability for all members.

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note H. Other Post-Employment Benefits (continued)

The total OPEB liability (asset) for the year ended December 31, 2020 and 2019 was determined by actuarial valuation based on a Rollforward from January 1, 2020 and by actuarial valuation as of January 1, 2020, respectively, using the following actuarial assumptions:

	2020		2019
Valuation date	January 1, 2021	Valuation date	January 1, 2020
Measurement date	December 31, 2020	Measurement date	December 31, 2019
Reporting date	January 1, 2020 to December 31, 2020	Reporting date	January 1, 2019 to December 31, 2019
Inflation	2.5 percent per year	Inflation	2.5 percent per year
Salary increase	2.5 percent per year	Salary increase	2.5 percent per year
Investment rate of return	7 percent	Investment rate of return	7 percent
Healthcare cost trend rates	7.5 percent for 2020 decreasing 0.25 percent each year for the next 4 years to 6.5 percent in 2025	Healthcare cost trend rates	9 percent for 2019 decreasing 0.25 percent each year for the next 4 years to 8.0 percent in 2024

Sensitivity of the net OPEB asset to change in the discount rate

The following presents the ElectriCities net OPEB asset at December 31, 2020, as well as what the ElectriCities net OPEB asset would be if it were calculated using a discount rate that is 1% lower (6%) or 1% higher (8%) than the current rate:

	2020		
		Current	
	1% Decrease	Discount Rate	1% Increase
	6.0%	7.0%	8.0%
Net OPEB Liability (Asset)	(\$879,956)	\$ (1,193,341)	(\$1,606,981)

Electricities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note H. Other Post-Employment Benefits (continued)

Sensitivity of the net OPEB asset to change in the healthcare cost trend rate

The following represents the Electricities net OPEB assets at December 31, 2020, as well as what the net OPEB asset would be if it were to calculate healthcare cost trend rates that are 1% lower or 1% higher than the assumed healthcare cost trend rate:

	2020		
	1% Decrease	Current	1% Increase
	6.0%	Trend Rate	8.0%
		7.0%	
Net OPEB Liability (Asset)	(\$1,606,981)	\$ (1,193,341)	(\$879,956)

As of December 31, 2020, and 2019, the components of the net OPEB liability (asset) measured as of December 31, 2020 were as follows:

	2020		
	Increase (Decrease)		
	Total OPEB	Plan Fiduciary	Net OPEB
	Liability	Net Position	Liability(Asset)
Balances at December 31, 2019	\$ 4,478,064	\$ 4,190,142	\$ 287,922
Changes for the Year:			
Service cost	42,633		42,633
Interest on the total OPEB liability	310,778	-	310,778
Difference between expected and actual experience	(1,161,744)	-	(1,161,744)
Changes of assumptions	(306,255)	-	(306,255)
Contributions	-	-	-
Net investment income	-	367,118	(367,118)
Benefit payments	(175,697)	(175,697)	-
Administrative expenses	-	(443)	443
Net changes	(1,290,285)	190,978	(1,481,263)
Balances at December 31, 2020	\$ 3,187,779	\$ 4,381,120	\$ (1,193,341)

Electricities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note H. Other Post-Employment Benefits (continued)

	2019		
	Increase (Decrease)		
	Total OPEB Liability	Plan Fiduciary Net Position	Net OPEB Liability
Balances at December 31, 2018	\$ 4,350,370	\$ 4,217,970	\$ 132,400
Changes for the Year:			
Service cost	39,844	-	39,844
Interest on the total OPEB liability	300,062	-	300,062
Difference between expected and actual experience	-	-	-
Changes of assumptions	-	-	-
Contributions	-	-	-
Net investment income	-	220,056	(220,056)
Benefit payments	(212,212)	(212,060)	(152)
Administrative expenses	-	(35,824)	35,824
Net changes	127,694	(27,828)	155,522
Balances at December 31, 2019	\$ 4,478,064	\$ 4,190,142	\$ 287,922

Changes of assumptions

The discount rate of 7.00% has not changed in 2020 and 2019 and reflects the ultimate assets allocation expected rate of return for the OPEB plan. The mortality table has been changed from RP-2014 Total Dataset mortality table with Projection Scale MP-02018, fully generational to the Pub-2010 headcount-weighted mortality table with Projection Scale MP-2020, fully generational. Medical claims cost and rates were changes based on most recent experience and changed to the current schedule.

At December 31, 2020 and 2019, Electricities reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	2020		2019	
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ -	\$ (964,586)	\$ -	\$ (52,786)
Changes of assumptions	-	(1,311,082)	-	(1,599,118)
Net Difference between projected and actual earnings on plan investments	80,574	(113,128)	-	(150,838)
Total	\$ 80,574	\$ (2,388,796)	\$ -	\$ (1,802,742)

ElectriCities of North Carolina, Inc.
Notes to Financial Statements
Years Ended December 31, 2020 and 2019

Note H. Other Post-Employment Benefits (continued)

Amounts reported as deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year ended December 31:	Amounts
2021	(\$861,801)
2022	(\$861,800)
2023	(\$311,164)
2024	(\$273,457)
2025	\$0
Thereafter	\$0

Note I. Commitments

ElectriCities occupies office space in the administrative office building owned by the Agencies and reimburses the Agencies for its share of the building's operating and maintenance costs. During 2020 and 2019, ElectriCities reimbursed the Agencies \$12,840 and \$12,840, respectively, for building operating and maintenance costs.

Note J. Risk Management

ElectriCities is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; health and accident insurance claims, and injuries to employees. These risks are covered by commercial insurance purchased from independent third parties. Settled claims from these risks have not exceeded commercial insurance coverage in 2020 or 2019.

ElectriCities maintains flood coverage for insured property located outside of the 500 year flood plain territory as defined by Federal Emergency Management Agency guidelines; additionally, ElectriCities does not have property that falls within this flood plain territory.

In accordance with G.S. 159-29, all ElectriCities employees, including the finance officer, are bonded with a \$10,000,000 Employee Dishonesty limit per occurrence subject to a \$50,000 deductible.

Note K. Subsequent Events

ElectriCities has evaluated subsequent events through June 28, 2021, in connection with the preparation of these financial statements which is the date the financial statements were available to be issued.

ElectriCities of North Carolina, Inc.
Proportionate Share of Net Pension Liability (Asset)
Required Supplementary Information - Unaudited
Last Eight Fiscal Years*

Local Government Employees' Retirement System								
	Year Ending December 31,							
	2020	2019	2018	2017	2016	2015	2014	2013
ElectriCities proportion of the net pension liability (asset)	18.84430%	0.17913%	0.16613%	0.15944%	0.15945%	0.16262%	0.16076%	0.16750%
ElectriCities proportion of the net pension liability (asset) (\$)	6,733,407	4,891,901	3,941,172	2,435,802	3,384,063	729,831	(887,263)	2,019,018
ElectriCities covered employee payroll (\$)	14,929,730	14,435,321	12,344,414	11,153,736	11,805,120	12,354,243	10,855,137	10,988,635
ElectriCities proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	45.10%	33.89%	31.93%	21.84%	28.67%	5.91%	-8.17%	18.37%
Plan fiduciary net position as a percentage of the total pension liability**	88.61%	91.63%	91.63%	94.18%	91.47%	98.09%	102.64%	94.35%

* The amounts presented for each fiscal year were determined as of June 30.

** This will be the same percentage for all participant employers in the LGERS plan.

- * This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10-year trend is completed, ElectriCities will present information for those years for which information is available.

ElectriCities of North Carolina, Inc.
Contributions
Required Supplementary Information - Unaudited
Last Eight Fiscal Years*

Local Government Employees' Retirement System

	Year Ending December 31,							
	2020	2019	2018	2017	2016	2015	2014	2013
Contractually required contribution	\$ 1,348,665	\$ 1,129,661	\$ 941,388	\$ 822,519	\$ 739,019	\$ 734,599	\$ 720,308	\$ 716,459
Contributions in relation to the contractually required contribution	1,348,665	1,129,661	941,388	822,519	739,019	734,599	720,308	716,459
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ElectriCities covered-employee payroll	14,929,730	14,435,321	12,344,414	11,679,704	11,805,120	12,354,243	10,855,137	10,988,635
Contributions as a percentage of covered-employee payroll	9.03%	7.83%	7.63%	7.04%	6.26%	5.95%	6.64%	6.52%

* This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10-year trend is completed, ElectriCities will present information for those years for which information is available.

ElectriCities of North Carolina, Inc.
Other Post-Employment Benefits
Required Supplementary Information (Unaudited)

Schedule of Changes in the Net OPEB Liability
For the Year Ended December 31,*

Total OPEB Liability	2020	2019	2018
Service cost	\$ 42,633	\$ 39,844	\$ 90,331
Interest	310,778	300,062	240,182
Change in benefit terms	-	-	-
Differences between expected and actual experience	(1,161,744)	-	(87,976)
Change of assumptions	(306,255)	-	(2,665,198)
Benefit payments	(175,697)	(212,212)	(211,056)
Net change in total OPEB liability	(1,290,285)	127,694	(2,633,717)
Total OPEB liability - beginning	4,478,064	4,350,370	6,984,087
Total OPEB liability - ending	\$ 3,187,779	\$ 4,478,064	\$ 4,350,370
Plan fiduciary net position			
Contributions - employer	-	-	211,056
Net investment income	367,118	220,056	-
Benefit payments	(175,697)	(212,060)	(211,056)
Administrative expense	(443)	(35,824)	-
Change in net position	-	-	4,217,970
Net change in plan fiduciary position	190,978	(27,828)	4,217,970
Plan fiduciary position - beginning	4,190,142	4,217,970	-
Plan fiduciary position - ending	\$ 4,381,120	\$ 4,190,142	\$ 4,217,970

* Plan measurement date is the reporting date.

** This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10-year trend is completed, ElectriCities will present information for those years for which information is available.

Electricities of North Carolina, Inc.
Other Post-Employment Benefits
Required Supplementary Information (Unaudited)

Schedule of OPEB Contributions

	For the Year Ended December 31,		
	2020	2019	2018
Actuarially determined contribution	\$91,756	\$39,844	\$578,380
Contributions in relation to the actuarially determined contribution	-	-	211,056
Trust Deposits	-	-	4,403,182
Contribution deficiency (excess)	\$91,756	\$39,844	(4,035,858)

Notes to Schedule

Valuation date

Actuarially determined contribution is determined for the plan year that ends in the fiscal year.

Methods and Assumptions used to determine contribution rates

	2020	2019
Actuarial cost method	Entry age normal	Entry age normal
Amortization method	Level dollar, closed	Level dollar, closed
Remaining amortization period	20 years as of the beginning of the current fiscal year	20 years as of the beginning of the current fiscal year
Asset valuation method	Market value of assets	Market value of assets
Rate of inflation	2.50% per year	2.50% per year
Salary increases	2.50% per year	2.50% per year
Investment rate of return	7.00% per year	7.00% per year
Mortality table	Society of Actuaries Pub-2010 headcount-weighted mortality table with Projections Scale MP-2020, fully generational.	Society of Actuaries RP-2014 Total Dataset mortality table with Projection Scale MP-2018, fully generational
Retirement age	Rates vary by age from age 55 to 70 and based on eligibility for early retirement and employer group	Rates vary by age from age 55 to 70 and based on eligibility for early retirement and employer group

SUPPLEMENTARY INFORMATION

This page intentionally left blank.

ElectriCities of North Carolina, Inc.
Schedules of Revenues and Expenditures – Budget and Actual

	For the Years Ended December 31,			
	2020		2019	
	Actual	Final Budget	Actual	Final Budget
Revenues:				
Membership Dues	\$ 1,541,174	\$ 1,539,342	\$ 1,379,412	\$ 1,379,412
Management Services	25,864,019	27,579,288	25,790,050	26,755,101
Investment Income	2,438	40	7,715	40
Program Revenues	6,894,015	7,944,378	6,596,913	7,024,900
Total Revenues	<u>34,301,646</u>	<u>37,063,048</u>	<u>33,774,090</u>	<u>35,159,453</u>
Expenditures:				
Administration	85,789	86,705	83,831	82,627
Safety and Training	1,305,197	1,560,629	1,237,462	1,271,529
Member Services	275,548	318,385	268,456	384,909
Government Affairs	3,292	2,707	1,179	2,012
Technical Services	655,941	757,399	537,066	575,255
Member Conferences	116,760	370,000	363,301	375,000
Management Services	25,864,019	27,579,288	25,790,050	26,755,101
Regions Contract Services	-	-	32,022	-
Distribution Operations	5,590,510	6,387,935	5,118,267	5,713,020
Total Expenditures	<u>\$ 33,897,056</u>	<u>\$ 37,063,048</u>	<u>\$ 33,431,634</u>	<u>\$ 35,159,453</u>
Excess to Be Refunded	<u>\$ 404,590</u>		<u>\$ 342,456</u>	

Reconciliation of Modified Accrual Basis
To Full Accrual Basis:

Total Revenues	\$ 34,301,646	\$ 33,774,090
Total Expenditures	<u>33,897,056</u>	<u>33,431,634</u>
Excess of Revenues over Expenditures	404,590	342,456
Reconciling Items		
Budgetary Appropriations:		
Capital Outlay	393,566	351,085
Depreciation and Amortization	(276,171)	(326,025)
Pension Expense (Note F)	(1,109,010)	(1,149,541)
OPEB Expense (Note H)	975,783	244,276
Refund of Excess Revenues	(404,590)	(342,456)
Gain (Loss) on Disposal	27,626	(1,922)
Increase in Net Position (Pg. 12)	<u>\$ 11,794</u>	<u>\$ (882,127)</u>

Prepared on a budgetary basis which is modified accrual

ElectriCities of North Carolina, Inc.
Schedule of Budgetary Comparison
For the Year Ended December 31, 2020

	2020 Budget		Actuals	Positive (Negative) Variance With Final Budget
	Original	Final	(Budgetary Basis)	
Revenues:				
Membership Dues	\$ 1,539,342	\$ 1,539,342	\$ 1,541,174	\$ 1,832
Management Services	27,579,288	27,579,288	25,864,019	(1,715,269)
Investment Income	40	40	2,438	2,398
Program Revenues	7,944,378	7,944,378	6,894,015	(1,050,363)
Total Revenues	<u>37,063,048</u>	<u>37,063,048</u>	<u>34,301,646</u>	<u>(2,761,402)</u>
Expenditures:				
Administration	86,705	86,705	85,789	916
Safety and Training	1,560,629	1,560,629	1,305,197	255,432
Member Services	318,385	318,385	275,548	42,837
Government Affairs	2,707	2,707	3,292	(585)
Technical Services	757,399	757,399	655,941	101,458
Member Conferences	370,000	370,000	116,760	253,240
Management Services	27,579,288	27,579,288	25,864,019	1,715,269
Distribution Operations	<u>6,387,935</u>	<u>6,387,935</u>	<u>5,590,510</u>	<u>797,425</u>
Total Expenditures	<u>37,063,048</u>	<u>37,063,048</u>	<u>33,897,056</u>	<u>3,165,992</u>
Revenues Over Expenses	<u>\$ -</u>	<u>\$ -</u>	404,590	<u>\$ 404,590</u>
Refund Payable			(404,590)	
Revenues Over Expenses			<u>\$ -</u>	

Prepared on a budgetary basis which is modified accrual.

ElectriCities of North Carolina, Inc.
Schedule of Expenditures – Budget and Actual
For the Year Ended December 31, 2020

	Administration		Safety and Training	
	Actual	Final Budget	Actual	Final Budget
Program Expenditures				
Property Tax	\$ -	\$ -	\$ -	\$ 1,500
Advertising	79	100	6,050	21,000
Salaries	37,487	36,585	537,443	604,529
Office & Program Supplies	-	36	58,998	130,842
Dues, Subscriptions & Publications	200	-	51,846	16,234
Printing	-	108	44	120
Telephone	-	-	1,409	1,434
Postage	-	-	3,215	4,070
Copies	-	-	10,992	7,690
Miscellaneous Office Expenses	-	100	6,461	3,133
Travel	-	-	37,312	182,951
Outside Services	35,000	36,000	203,260	171,568
Insurance	-	-	3,378	4,516
Employee Benefits	13,023	13,776	194,789	236,808
Recruitment & Relocation	-	-	862	976
Staff Development	-	-	1,461	28,716
Other Expenses	-	-	-	-
Occupancy Costs	-	-	26,341	21,614
Other Rents	-	-	5,671	7,000
Vehicle O&M	-	-	137,147	95,840
Equipment Maintenance	-	-	60	88
Overhead Allocation Pool	-	-	-	-
Capital Assets Additions		-	18,458	20,000
Total Program Expenditures	<u>\$ 85,789</u>	<u>\$ 86,705</u>	<u>\$ 1,305,197</u>	<u>\$ 1,560,629</u>

Prepared on a budgetary basis which is modified accrual.

Member Services		Government Affairs		Member Conferences	
Actual	Final Budget	Actual	Final Budget	Actual	Final Budget
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2,672	10,000	-	-	-	-
147,578	143,565	2,501	1,978	-	-
1,018	2,253	-	-	134	-
1,427	267	-	-	-	150
-	600	-	-	-	-
2,115	3,595	-	-	-	-
777	843	-	-	-	-
1,770	1,923	-	-	-	-
782	933	-	-	545	250
3,345	51,094	-	-	104,623	369,600
49,746	28,742	-	-	-	-
1,119	1,129	-	-	-	-
55,268	58,949	791	729	492	-
177	244	-	-	-	-
1,168	4,270	-	-	-	-
-	-	-	-	-	-
6,430	9,406	-	-	-	-
13	-	-	-	10,966	-
143	550	-	-	-	-
-	22	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
<u>\$ 275,548</u>	<u>\$ 318,385</u>	<u>\$ 3,292</u>	<u>\$ 2,707</u>	<u>\$ 116,760</u>	<u>\$ 370,000</u>

ElectriCities of North Carolina, Inc.
Schedule of Expenditures – Budget and Actual
For the Year Ended December 31, 2020

	Technical Services		Management Services	
	Actual	Final Budget	Actual	Final Budget
Program Expenditures				
Property Tax	\$ -	\$ -	\$ 5,915	\$ 12,700
Advertising	-	-	637,972	821,280
Salaries	193,177	228,993	10,728,909	10,933,245
Office & Program Supplies	23,308	-	334,607	482,655
Dues, Subscriptions & Publications	-	-	1,643,831	1,795,052
Printing	-	-	139,079	229,418
Telephone	991	-	776,272	453,833
Postage	179	-	65,511	80,267
Copies	-	-	171,579	183,567
Miscellaneous Office Expenses	-	-	81,946	84,874
Travel	1,841	-	171,976	577,422
Outside Services	39,976	-	4,048,082	3,971,549
Insurance	-	-	202,121	183,054
Employee Benefits	65,512	87,118	3,409,390	3,919,251
Recruitment & Relocation	-	-	27,608	16,348
Staff Development	875	-	93,252	149,555
Other Expenses	165,513	303,288	1,512,318	1,963,640
Occupancy Costs	10,506	-	510,235	595,265
Other Rents	109,968	30,000	775,001	370,400
Vehicle O&M	-	-	46,537	170,350
Equipment Maintenance	20,766	108,000	174,098	182,290
Overhead Allocation Pool	-	-	-	-
Capital Assets Additions	23,329	-	307,780	403,273
Total Program Expenditures	<u>\$ 655,941</u>	<u>\$ 757,399</u>	<u>\$ 25,864,019</u>	<u>\$ 27,579,288</u>

Contract Services		Western Operations		Total	
Actual	Final Budget	Actual	Final Budget	Actual	Final Budget
\$ -	\$ -	\$ -	\$ 3,500	\$ 5,915	\$ 17,700
-	-	-	1,500	646,773	853,880
-	-	3,665,199	4,158,129	15,312,294	16,107,024
-	-	4,647	13,570	422,712	629,356
-	-	3,874	1,747	1,701,178	1,813,450
-	-	-	-	139,123	230,246
-	-	5,205	13,543	785,992	472,405
-	-	1,945	370	71,627	85,550
-	-	-	70	184,341	193,250
-	-	26,594	17,640	116,328	106,930
-	-	6,847	71,320	325,944	1,252,387
-	-	106,096	16,780	4,482,160	4,224,639
-	-	154,022	90,612	360,640	279,311
-	-	1,508,672	1,905,185	5,247,937	6,221,816
-	-	9,298	15,532	37,945	33,100
-	-	22,513	28,837	119,269	211,378
-	-	-	-	1,677,831	2,266,928
-	-	34,209	25,000	587,721	651,285
-	-	3,307	11,300	904,926	418,700
-	-	37,297	8,300	221,124	275,040
-	-	785	5,000	195,709	295,400
-	-	-	-	-	-
-	-	-	-	349,567	423,273
<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,590,510</u>	<u>\$ 6,387,935</u>	<u>\$ 33,897,056</u>	<u>\$ 37,063,048</u>

STATISTICAL SECTION
(Unaudited)

ElectriCities of North Carolina, Inc.
Schedule of Net Position (Unaudited)
Last Ten Fiscal Years

This part of ElectriCities comprehensive annual financial report presents detailed information about ElectriCities and its member cities as a context for understanding what the information in the financial statements, note disclosures and required supplementary information says about ElectriCities' overall financial health. Schedules presented in the Statistical Section differ from financial statements because they usually cover more than one fiscal year and may present non-accounting data. The Statistical Section reflects social and economic data, financial trends and the fiscal capacity of ElectriCities.

	Years Ended December 31,				
	2020	2019	2018	2017	2016
Business-type activities					
Net investment in Capital Assets	\$ 1,154,060	\$ 1,009,039	\$ 985,901	\$ 916,918	\$ 762,038
Unrestricted	(4,491,463)	(4,358,236)	(3,452,971)	(901,075)	(862,528)
Total Net Position (Deficit)	<u><u>\$ (3,337,403)</u></u>	<u><u>\$ (3,349,197)</u></u>	<u><u>\$ (2,467,070)</u></u>	<u><u>\$ 15,843</u></u>	<u><u>\$ (100,490)</u></u>

	Years Ended December 31,				
	2015	2014	2013	2012	2011
Business-type activities					
Net invested in Capital Assets	\$ 482,814	\$ 830,427	\$ 789,312	\$ 1,131,124	\$ 1,133,734
Unrestricted	(668,365)	20,896	20,896	20,896	20,896
Total Net Position (Deficit)	<u><u>\$ (185,551)</u></u>	<u><u>\$ 851,323</u></u>	<u><u>\$ 810,208</u></u>	<u><u>\$ 1,152,020</u></u>	<u><u>\$ 1,154,630</u></u>

Prepared on accrual basis of accounting.

Source: ElectriCities' basic or general purpose, as applicable, financial statements for the years indicated.

Electricities of North Carolina, Inc.
Schedule of Changes in Net Position (Deficit) (Unaudited)

	For the Years Ended December 31,			
	2020	2019	2018	2017
Operating Expenses				
Administration	\$ 85,789	\$ 83,831	\$ 71,837	\$ 54,182
Safety and Training	1,305,197	1,237,462	1,117,464	1,101,983
Member Services	275,548	268,456	587,425	364,147
Government Affairs	3,292	1,179	-	2,041
Technical Services	655,941	537,066	-	-
Annual Meeting	116,760	363,301	336,293	244,623
Management Services	25,556,239	25,510,676	25,585,420	25,608,758
Western Operations	5,590,510	5,118,267	3,506,147	2,005,758
Regions Contract Services	-	32,022	42,000	15,290
Energy Auditor	-	-	-	-
Depreciation and amortization	276,171	326,025	292,615	350,185
Refund of excess (deficit) revenues	404,590	342,456	19,727	223,952
Pension Expense	1,109,010	1,149,541	216,956	38,547
OPEB Expense	(975,783)	(244,276)	(833,823)	-
Total Expenditures	<u>\$ 34,403,264</u>	<u>\$ 34,726,006</u>	<u>\$ 30,942,061</u>	<u>\$ 30,009,466</u>
Operating Revenues				
Membership dues	\$ 1,541,174	\$ 1,379,412	\$ 1,448,766	\$ 1,351,613
Management services and other program revenues	32,450,254	32,107,589	29,811,229	28,266,619
Miscellaneous revenues	-	-	-	-
Non-operating revenues	2,438	7,715	6,318	2,502
Total Revenues	<u>\$ 33,993,866</u>	<u>\$ 33,494,716</u>	<u>\$ 31,266,313</u>	<u>\$ 29,620,734</u>
Net Revenue/(Expense)	<u>\$ (409,398)</u>	<u>\$ (1,231,290)</u>	<u>\$ 324,252</u>	<u>\$ (388,732)</u>
Changes in Net Position (Deficit)				
Capital Contributions	393,566	351,085	318,316	485,565
Gain (Loss) on Disposal	27,626	(1,922)	43,282	19,500
Restatement for Accounting Change	-	-	(3,168,763)	-
Change in Net Position (Deficit)	<u>\$ 11,794</u>	<u>\$ (882,127)</u>	<u>\$ (2,482,913)</u>	<u>\$ 116,333</u>

Prepared on accrual basis of accounting.

Source: Electricities' basic or general purpose, as applicable, financial statements for the years indicated.

For the Years Ended December 31,					
2016	2015	2014	2013	2012	2011
\$ 51,485	\$ 46,971	\$ 48,487	\$ 35,722	\$ 38,226	\$ 39,073
1,154,572	1,105,476	1,065,243	988,949	915,627	732,087
320,653	329,140	345,704	262,819	316,030	283,901
-	-	938	1,049	871	831
-	-	-	-	-	-
173,009	219,842	222,688	225,704	163,594	162,931
24,770,812	26,805,049	25,391,314	25,204,519	24,649,222	25,477,812
1,907,575	1,430,894	1,334,526	1,375,048	1,292,031	1,218,534
20,778	-	-	-	-	-
-	-	-	-	-	16,320
259,151	401,207	340,693	534,601	501,469	475,253
73,608	14,972	(34,440)	65,552	52,924	165,308
194,163	(378,752)	-	-	-	-
-	-	-	-	-	-
<u>\$ 28,925,806</u>	<u>\$ 29,974,799</u>	<u>\$ 28,715,153</u>	<u>\$ 28,693,963</u>	<u>\$ 27,929,994</u>	<u>\$ 28,572,050</u>
\$ 1,283,788	\$ 1,255,890	\$ 1,214,251	\$ 1,189,150	\$ 1,117,610	\$ 1,076,177
27,187,554	28,696,216	27,160,166	26,970,063	26,310,635	27,020,354
-	-	-	-	-	-
1,150	238	43	149	280	266
<u>\$ 28,472,492</u>	<u>\$ 29,952,344</u>	<u>\$ 28,374,460</u>	<u>\$ 28,159,362</u>	<u>\$ 27,428,525</u>	<u>\$ 28,096,797</u>
<u>\$ (453,314)</u>	<u>\$ (22,455)</u>	<u>\$ (340,693)</u>	<u>\$ (534,601)</u>	<u>\$ (501,469)</u>	<u>\$ (475,253)</u>
471,261	69,039	381,808	192,789	498,859	401,682
67,114	(15,445)	-	-	-	-
-	(1,068,013)	-	-	-	-
<u>\$ 85,061</u>	<u>\$ (1,036,874)</u>	<u>\$ 41,115</u>	<u>\$ (341,812)</u>	<u>\$ (2,610)</u>	<u>\$ (73,571)</u>

Electricities of North Carolina, Inc.
Schedule of Membership Dues (Unaudited)
Last Ten Fiscal Years

	2020	2019	2018	2017	2016
Albemarle	\$ 32,225	\$ 29,574	\$ 29,439	\$ 29,247	\$ 27,868
Apex	46,580	38,051	37,356	34,279	32,157
Ayden	11,006	10,075	10,520	10,449	9,299
Bamberg, SC*	912	912	912	894	843
Bedford, VA *	1,825	1,825	1,825	1,789	1,688
Belhaven	2,460	2,222	2,404	2,363	2,240
Bennettsville, SC*	912	912	912	1,789	1,688
Benson	5,163	4,628	4,588	4,494	4,152
Bostic	639	599	597	595	570
Camden, SC*	1,825	1,825	1,825	1,789	1,688
Cherryville	6,718	6,086	6,053	5,997	5,715
Clayton	16,761	14,452	14,177	13,253	12,472
Concord	89,574	79,401	79,401	75,876	69,577
Cornelius	9,062	8,113	7,779	7,586	6,921
Dallas	8,819	8,043	8,043	8,348	7,180
Danville, VA *	1,825	1,825	1,825	1,789	1,688
Drexel	2,814	2,549	2,540	2,500	2,416
East Carolina University	183	183	183	179	169
Edenton	11,071	10,212	10,101	9,784	9,636
Elizabeth City	32,543	29,818	29,002	27,936	27,841
Elizabeth City State University	183	183	183	179	169
Enfield	3,324	3,022	3,023	3,509	3,288
Farmville	7,128	6,572	6,702	6,480	6,252
Fayetteville Public Works Commission	133,157	118,768	118,768	116,307	109,840
Forest City	11,745	10,903	10,903	10,676	10,063
Fountain	756	701	700	697	686
Fremont	1,798	1,701	1,663	1,644	1,616
Front Royal	1,825	1,825	1,825	1,789	1,688
Gastonia	73,317	65,345	65,744	63,512	60,137
Granite Falls	7,053	6,384	6,352	6,128	5,871
Greenville Utilities	133,157	118,768	118,768	116,307	109,840
Hamilton	676	638	635	623	591
Hertford	2,911	2,609	2,593	2,526	2,449
High Point	112,171	102,190	101,415	100,831	93,969
Highlands*	-	-	-	-	5,923
Hobgood	693	652	664	650	620
Hookerton	1,058	952	986	958	907
Huntersville	20,907	18,182	17,744	16,037	14,371
Kings Mountain	15,745	13,143	13,143	12,830	10,571
Kinston	36,387	32,537	32,999	32,153	31,397
La Grange	4,528	3,109	3,141	3,074	2,997
Landis	7,320	6,563	6,504	6,394	6,118
Laurinburg	15,884	14,424	14,564	14,267	13,766
Lexington	46,986	42,483	42,222	41,646	39,918
Lincolnton	8,199	7,300	7,256	7,131	6,688
Louisburg	6,132	5,620	5,630	5,534	5,395

2015	2014	2013	2012	2011
\$ 27,602	\$ 26,758	\$ 26,600	\$ 22,452	\$ 24,391
30,496	29,424	27,675	22,596	24,435
9,699	10,032	9,640	7,805	8,334
795	750	732	689	670
1,592	1,502	1,465	1,378	1,339
2,225	2,217	2,165	1,847	2,005
795	1,502	1,465	1,378	1,339
4,250	4,023	3,998	3,394	3,717
571	524	525	447	486
1,592	1,502	1,465	1,378	1,339
5,624	6,116	6,096	4,934	5,441
12,030	11,211	10,883	9,139	8,997
68,294	66,298	65,269	53,571	56,493
6,553	6,182	5,835	4,928	5,210
7,300	6,400	6,324	5,236	5,729
1,592	1,502	1,465	1,378	1,339
2,410	2,335	2,278	1,933	2,110
159	150	146	137	133
9,679	9,386	9,123	7,810	8,405
27,387	26,975	26,267	22,715	24,272
159	150	146	137	133
3,272	3,223	3,184	2,699	2,976
6,145	5,945	5,818	4,951	5,357
107,790	104,805	102,863	84,697	91,743
10,253	10,412	10,275	8,338	9,180
675	703	693	592	648
1,600	1,516	1,476	1,324	1,425
1,592	1,502	-	-	-
58,876	57,265	56,487	47,864	52,291
5,805	5,547	5,477	4,640	5,087
107,790	104,805	102,864	84,697	91,742
583	545	582	464	508
2,438	2,423	2,348	2,001	2,219
92,430	89,769	88,295	74,691	81,077
-	-	-	-	-
619	605	592	514	566
883	854	824	730	789
13,650	12,880	11,905	9,751	10,276
11,665	10,848	10,463	8,664	9,248
31,360	30,459	29,686	25,562	27,928
2,992	3,508	3,431	3,065	3,319
6,056	5,790	5,728	4,874	5,294
13,673	13,049	12,778	10,900	11,869
39,635	38,349	37,892	32,201	34,554
6,563	6,410	6,363	5,320	5,796
5,299	5,182	5,101	4,368	4,790

ElectriCities of North Carolina, Inc.
Schedule of Membership Dues (Unaudited)
Last Ten Fiscal Years

	2020	2019	2018	2017	2016
Lumberton	\$ 30,073	\$ 27,397	\$ 28,794	\$ 28,151	\$ 27,438
Macclesfield	523	490	501	-	-
Maiden	5,776	5,163	5,197	5,021	4,478
Martinsville, VA*	1,825	1,825	1,825	1,789	1,688
Monroe	47,868	43,543	43,775	42,833	40,275
Morganton	28,166	25,534	25,971	26,168	25,181
New Bern	54,018	48,195	48,762	46,737	45,263
New River Light & Power*	21,857	20,534	20,533	19,601	18,453
Newton	14,381	12,720	12,533	12,618	11,951
Pikeville	1,275	1,156	1,180	1,158	1,132
Pinetops	1,172	1,077	1,066	-	-
Pineville	11,096	9,694	9,764	9,448	8,826
Piedmont Municipal Power Agency**	11,096	11,091	11,096	13,465	10,257
Red Springs	4,773	4,356	4,362	4,270	4,105
Robersonville	2,442	2,319	2,360	2,310	2,203
Rocky Mount	70,084	63,069	63,297	61,552	59,079
Scotland Neck	3,411	3,127	3,101	3,057	2,983
Seneca, SC*	1,825	-	-	-	-
Selma	7,664	7,091	7,238	7,094	6,617
Sharpsburg*	2,669	2,349	2,350	2,617	2,331
Shelby	22,220	20,195	20,164	19,878	18,746
Smithfield	14,211	12,974	12,998	12,819	12,282
Southport	7,699	6,958	6,679	6,495	6,292
Stantonsburg	2,949	2,583	2,583	2,615	2,532
Statesville	42,324	37,457	37,172	37,009	34,521
Tarboro	19,258	15,439	17,230	17,113	16,500
University of NC - Chapel Hill*	183	183	183	179	169
NC State University	183	183	183	179	169
Wake Forest	18,315	15,804	15,536	16,154	15,315
Walstonburg	347	332	340	-	-
Washington	33,346	30,334	30,308	29,322	28,277
Waynesville	8,469	7,844	7,843	8,401	7,879
Western Carolina University*	912	912	912	894	843
Wilson	99,098	89,011	88,759	87,685	85,694
Windsor	5,841	5,594	5,595	5,229	4,958
Winterville	7,868	7,000	6,999	6,934	6,413
Budget Amendment - Appropriated	-	-	67,968	-	-
Total Dues	\$ 1,541,174	\$ 1,379,412	\$ 1,448,766	\$ 1,351,613	\$ 1,283,788

*Associate Members

** Membership includes the following South Carolina municipalities, all of whom are associate members:
 Abbeville, Clinton, Easley, Gaffney, Greer, Laurens, Newberry, Rock Hill, Union and Westminster
 Source: ElectriCities' dues billing to its members.

2015	2014	2013	2012	2011
\$ -	\$ -	\$ -	\$ -	\$ -
26,678	25,642	25,102	20,473	22,021
-	-	-	-	-
4,308	4,158	4,077	3,379	3,533
1,592	1,502	1,465	1,378	1,339
38,055	36,917	36,930	30,283	32,015
24,980	24,147	23,767	19,839	21,438
-	-	-	-	-
44,695	42,984	41,838	35,717	38,377
19,054	18,217	18,299	14,059	15,590
11,806	11,526	11,571	9,712	10,634
1,132	1,082	1,050	892	972
-	-	-	-	-
8,563	8,391	8,114	6,927	7,653
10,195	10,214	9,962	9,367	9,105
4,129	3,999	3,950	3,365	3,640
-	-	-	-	-
2,315	2,303	2,255	1,907	2,011
58,843	57,467	56,493	48,047	52,098
3,020	3,591	3,490	3,021	3,246
-	-	-	-	-
6,453	6,279	6,107	5,130	5,606
-	-	-	-	-
18,421	17,853	17,627	14,822	16,080
12,134	11,838	11,688	9,960	11,197
6,020	5,744	5,577	4,783	5,103
2,474	2,397	2,369	1,948	2,141
34,443	33,458	32,932	27,379	29,510
16,621	16,088	15,660	13,473	14,673
159	150	146	137	133
159	150	146	137	133
14,409	13,748	13,453	11,345	12,078
-	-	-	-	-
28,075	27,133	26,545	22,629	24,603
7,819	-	-	-	-
795	750	732	689	670
84,929	84,530	82,615	70,569	75,965
4,811	4,709	4,626	3,878	4,263
6,355	5,951	5,877	5,101	5,351
-	-	-	119,075	-
<u>\$ 1,255,890</u>	<u>\$ 1,214,251</u>	<u>\$ 1,189,150</u>	<u>\$ 1,117,610</u>	<u>\$ 1,076,177</u>

ElectriCities of North Carolina, Inc.
Schedule of Estimated Population (Unaudited)
Last Ten Fiscal Years

<i>City/Town</i>	2020	2019	2018	2017	2016
Abbeville, SC	81,370	81,370	81,370	81,370	81,370
Albemarle	16,338	16,338	16,338	16,338	16,338
Apex	32,275	32,275	32,275	32,275	32,275
Ayden	5,008	5,008	5,008	5,008	5,008
Bamberg, SC	3,600	3,600	3,600	3,600	3,600
Bedford, VA	6,300	6,300	6,300	6,300	6,300
Belhaven	1,963	1,963	1,963	1,963	1,963
Bennettsville, SC	9,425	9,425	9,425	9,425	9,425
Benson	3,703	3,703	3,703	3,703	3,703
Black Creek	-	-	-	-	-
Bostic	316	316	316	316	316
Camden, SC	7,000	7,000	7,000	7,000	7,000
Cherryville	2,795	2,795	2,795	2,795	2,795
Clayton	14,333	14,333	14,333	14,333	14,333
Clinton, SC	8,091	8,091	8,091	8,091	8,091
Concord	81,370	81,370	81,370	81,370	81,370
Cornelius	24,847	24,847	24,847	24,847	24,847
Dallas	4,033	4,033	4,033	4,033	4,033
Danville, VA	46,500	46,500	46,500	46,500	46,500
Drexel	1,920	1,920	1,920	1,920	1,920
Easley, SC	20,000	20,000	20,000	20,000	20,000
East Carolina University	-	-	-	-	-
Edenton	5,166	5,166	5,166	5,166	5,166
Elizabeth City	20,406	20,406	20,406	20,406	20,406
Elizabeth City State University	-	-	-	-	-
Enfield	2,221	2,221	2,221	2,221	2,221
Farmville	4,776	4,776	4,776	4,776	4,776
Fayetteville	207,788	207,788	207,788	207,788	207,788
Forest City	7,133	7,133	7,133	7,133	7,133
Fountain	586	586	586	586	586
Fremont	1,404	1,404	1,404	1,404	1,404
Front Royal VA	14,440	14,440	14,440	14,440	14,440
Gaffney, SC	12,986	12,986	12,986	12,986	12,986
Gastonia	75,820	75,820	75,820	75,820	75,820
Granite Falls	4,999	4,999	4,999	4,999	4,999
Greenville	82,571	82,571	82,571	82,571	82,571
Greer, SC	24,557	24,557	24,557	24,557	24,557
Hamilton	459	459	459	459	459
Hertford	2,303	2,303	2,303	2,303	2,303
High Point	102,216	102,216	102,216	102,216	102,216
Highlands	-	-	-	-	-
Hobgood	381	381	381	381	381
Hookerton	487	487	487	487	487
Huntersville	41,216	41,216	41,216	41,216	41,216
Kings Mountain	11,070	11,070	11,070	11,070	11,070
Kinston	22,478	22,478	22,478	22,478	22,478
La Grange	2,774	2,774	2,774	2,774	2,774
Landis	3,127	3,127	3,127	3,127	3,127
Laurens, SC	10,000	10,000	10,000	10,000	10,000

2015	2014	2013	2012	2011
81,370	81,370	81,370	81,370	5,900
16,338	16,338	16,338	16,338	16,043
32,275	32,275	32,275	32,275	34,937
5,008	5,008	5,008	5,008	4,923
3,600	3,600	3,600	3,600	3,600
6,300	6,300	6,300	6,300	6,300
1,963	1,963	1,963	1,963	1,945
9,425	9,425	9,425	9,425	9,425
3,703	3,703	3,703	3,703	3,581
-	-	-	-	-
316	316	316	316	316
7,000	7,000	7,000	7,000	7,000
2,795	5,795	5,795	5,795	5,680
14,333	14,333	14,333	14,333	13,842
8,091	8,091	8,091	8,091	8,091
81,370	81,370	81,370	81,370	79,673
24,847	24,847	24,847	24,847	23,929
4,033	4,033	4,033	4,033	3,558
46,500	46,500	46,500	46,500	46,500
1,920	1,920	1,920	1,920	1,950
20,000	20,000	20,000	20,000	20,000
-	-	-	-	-
5,166	5,166	5,166	5,166	5,143
20,406	20,406	20,406	20,406	19,449
-	-	-	-	-
2,221	2,221	2,221	2,221	2,250
4,776	4,776	4,776	4,776	4,656
207,788	207,788	207,788	207,788	207,445
7,133	7,133	7,133	7,133	7,162
586	586	586	586	578
1,404	1,404	1,404	1,404	1,463
14,440	-	-	-	-
12,986	12,986	12,986	12,986	12,986
75,820	75,280	75,280	75,280	74,518
4,999	4,999	4,999	4,999	4,979
82,571	82,571	82,571	82,571	79,629
24,557	24,557	24,557	24,557	24,557
459	459	459	459	502
2,303	2,203	2,203	2,203	2,172
102,216	102,216	102,216	102,216	100,442
-	-	-	-	-
381	381	381	381	385
487	487	487	487	485
41,216	41,216	41,216	41,216	44,500
11,070	11,070	11,070	11,070	10,757
22,478	22,478	22,478	22,478	22,649
2,774	2,774	2,774	2,774	2,836
3,127	3,127	3,127	3,127	3,100
10,000	10,000	10,000	10,000	10,000

ElectriCities of North Carolina, Inc.
Schedule of Estimated Population (Unaudited)
Last Ten Fiscal Years

<i>City/Town</i>	2020	2019	2018	2017	2016
Laurinburg	15,825	15,825	15,825	15,825	15,825
Lexington	21,420	21,420	21,420	21,420	21,420
Lincolnton	11,553	11,553	11,553	11,553	11,553
Louisburg	3,711	3,711	3,711	3,711	3,711
Lucama	-	-	-	-	-
Lumberton	23,039	23,039	23,039	23,039	23,039
Macclesfield	401	401	401	401	401
Maiden	3,466	3,466	3,466	3,466	3,466
Martinsville, VA	15,416	15,416	15,416	15,416	15,416
Monroe	38,120	38,120	38,120	38,120	38,120
Morganton	17,058	17,058	17,058	17,058	17,058
Murphy	-	-	-	-	-
New Bern	26,613	26,613	26,613	26,613	26,613
New River Light & Power	15,000	15,000	15,000	15,000	15,000
Newberry, SC	10,907	10,907	10,907	10,907	10,907
Newton	13,819	13,819	13,819	13,819	13,819
Pikeville	703	703	703	703	703
Pinetops	1,259	1,259	1,259	1,259	1,259
Pineville	7,747	7,747	7,747	7,747	7,747
Red Springs	3,497	3,497	3,497	3,497	3,497
Richlands, VA	-	-	-	-	-
Robersonville	1,578	1,578	1,578	1,578	1,578
Rock Hill, SC	70,500	70,500	70,500	70,500	70,500
Rocky Mount	60,219	60,219	60,219	60,219	60,219
Scotland Neck	2,182	2,182	2,182	2,182	2,182
Selma	7,671	7,671	7,671	7,671	7,671
Sharpsburg	-	-	-	-	-
Shelby	20,793	20,793	20,793	20,793	20,793
Smithfield	13,410	13,410	13,410	13,410	13,410
Southport	3,143	3,143	3,143	3,143	3,143
Stantonsburg	749	749	749	749	749
Statesville	27,322	27,322	27,322	27,322	27,322
Tarboro	10,292	10,292	10,292	10,292	10,292
University of NC - Chapel Hill	-	-	-	-	-
University of NC - Greensboro	-	-	-	-	-
Union, SC	9,575	9,575	9,575	9,575	9,575
Wake Forest	28,572	28,572	28,572	28,572	28,572
Walstonburg	232	232	232	232	232
Washington	10,114	10,114	10,114	10,114	10,114
Waynesville	9,869	9,869	9,869	9,869	9,869
Western Carolina University	-	-	-	-	-
Westminster, SC	3,120	3,120	3,120	3,120	3,120
Wilson	51,274	51,274	51,274	51,274	51,274
Windsor	3,214	3,214	3,214	3,214	3,214
Winterville	9,154	9,154	9,154	9,154	9,154

Source:

2011 ElectriCities' member questionnaires prepared by members and submitted to ElectriCities in the fall of each year.
2012-2020 Census information-2010.

2015	2014	2013	2012	2011
15,825	15,825	15,825	15,825	15,911
21,420	21,420	21,420	21,420	21,378
11,553	11,553	11,553	11,553	11,316
3,711	3,711	3,711	3,711	3,677
-	-	-	-	-
23,039	23,039	23,039	23,039	22,006
401	401	401	401	450
3,466	3,466	3,466	3,466	3,406
15,416	15,416	15,416	15,416	15,416
38,120	38,120	38,120	38,120	37,280
17,058	17,058	17,058	17,058	17,108
-	-	-	-	-
26,613	26,613	26,613	26,613	28,586
15,000	15,000	15,000	15,000	15,000
10,907	10,907	10,907	10,907	10,907
13,819	13,819	13,819	13,819	13,670
703	703	703	703	704
1,259	1,259	1,259	1,259	1,256
7,747	7,747	7,747	7,747	7,501
3,497	3,497	3,497	3,497	3,461
-	-	-	-	5,639
1,578	1,578	1,578	1,578	1,596
70,500	70,500	70,500	70,500	67,339
60,219	60,219	60,219	60,219	59,228
2,182	2,182	2,182	2,182	2,268
7,671	7,671	7,671	7,671	7,497
-	-	-	-	-
20,793	20,793	20,793	20,793	21,449
13,410	13,410	13,410	13,410	12,800
3,143	3,143	3,143	3,143	2,964
749	749	749	749	730
27,322	27,322	27,322	27,322	24,292
10,292	10,292	10,292	10,292	10,430
-	-	-	-	-
-	-	-	-	-
9,575	9,575	9,575	9,575	9,575
28,572	28,542	28,542	28,542	27,217
232	232	232	232	231
10,114	10,114	10,114	10,114	9,583
9,869	-	-	-	-
-	-	-	-	-
3,120	3,120	3,120	3,120	3,120
51,274	51,274	51,274	51,274	50,652
3,214	3,214	3,214	3,214	3,165
9,154	9,154	9,154	9,154	8,949

ElectriCities of North Carolina, Inc.
Schedule of Customers Served (Unaudited)
Last Ten Fiscal Years

<i>City/Town</i>	2020	2019	2018	2017	2016
Abbeville, SC	-	-	-	-	-
Albemarle	12,072	12,118	12,124	12,073	11,999
Apex	22,183	21,229	18,403	17,776	16,682
Ayden	4,115	3,996	4,071	4,101	4,521
Bamberg, SC	-	-	-	-	-
Bedford, VA	-	-	-	-	-
Belhaven	1,108	1,112	1,098	1,129	1,238
Bennettsville, SC	-	-	-	-	-
Benson	1,997	1,883	1,834	1,842	1,796
Bostic	200	202	202	204	202
Camden, SC	-	-	-	-	-
Cherryville	2,443	2,440	2,423	2,433	2,437
Clayton	7,064	6,924	6,448	6,205	5,885
Clinton, SC	-	-	-	-	-
Concord	32,587	31,298	30,131	29,620	29,186
Cornelius	3,949	3,929	3,888	3,509	3,427
Dallas	3,703	3,636	3,632	3,606	3,546
Danville, VA	-	-	-	-	-
Drexel	1,226	1,215	1,227	1,226	1,213
Easley, SC	-	-	-	-	-
Edenton	4,147	4,146	4,133	4,141	4,159
Elizabeth City	11,870	12,526	12,603	12,045	12,029
Enfield	1,273	1,248	1,229	1,237	1,256
Farmville	2,855	2,779	2,864	2,890	2,909
Fayetteville	85,342	81,991	81,831	82,021	90,050
Forest City	4,127	4,144	4,189	4,108	4,062
Fountain	-	304	298	298	297
Fremont	743	743	780	755	763
Gaffney, SC	-	-	-	-	-
Gastonia	28,220	27,963	27,577	27,453	26,882
Granite Falls	2,539	2,472	2,461	2,455	2,439
Greenville	68,815	67,704	66,501	66,298	66,051
Greer, SC	-	-	-	-	-
Hamilton	261	259	261	262	261
Hertford	1,314	1,178	1,151	1,149	1,153
High Point	43,251	41,398	42,244	40,841	41,790
Hobgood	263	267	272	276	277
Hookerton	423	423	424	418	425
Huntersville	6,664	6,096	5,674	5,292	4,973
Kings Mountain	5,022	4,920	4,886	4,746	4,503
Kinston	11,536	11,864	11,604	11,634	11,605
La Grange	1,717	1,701	1,677	1,472	1,468
Landis	3,030	3,004	2,918	2,875	2,888
Laurens, SC					

2015	2014	2013	2012	2011
-	-	-	-	3,541
11,887	11,844	11,821	11,857	11,957
16,154	15,477	14,831	14,279	13,995
3,881	3,934	4,548	4,576	4,611
-	-	-	-	1,826
-	-	-	-	7,055
1,145	1,115	1,121	1,140	1,164
-	-	-	-	4,657
1,609	1,777	1,766	1,767	1,768
203	222	201	199	201
-	-	-	-	10,636
2,440	2,442	2,425	3,115	2,432
5,747	5,623	5,250	5,142	5,141
-	-	-	-	4,106
28,618	28,215	27,298	28,282	28,064
3,239	3,102	2,953	2,783	2,707
3,478	3,400	3,359	3,311	3,276
-	-	-	-	46,016
1,203	1,207	1,214	1,202	1,212
-	-	-	-	13,463
4,162	4,164	4,157	4,159	4,185
11,987	11,956	11,969	11,967	12,010
1,274	1,298	1,300	1,312	1,322
2,912	2,904	2,879	2,883	2,901
88,760	87,883	87,072	85,174	85,197
4,103	4,114	4,129	4,100	4,126
302	311	315	316	318
803	803	806	753	749
-	-	-	-	7,288
26,891	26,497	26,268	26,067	26,133
2,396	2,394	2,391	2,410	2,406
65,326	65,073	64,629	64,309	63,893
-	-	-	-	17,437
254	252	249	284	251
1,160	1,166	1,203	1,198	1,185
40,123	39,731	39,607	39,462	39,338
278	284	285	289	297
419	415	390	398	432
4,836	4,664	4,501	4,355	4,193
4,446	4,364	4,154	4,250	4,324
11,645	11,730	11,809	11,787	11,838
1,482	1,486	1,500	1,502	1,500
2,865	2,877	2,837	2,810	2,816
				51,974

ElectriCities of North Carolina, Inc.
Schedule of Customers Served (Unaudited)
Last Ten Fiscal Years

<i>City/Town</i>	2020	2019	2018	2017	2016
Laurinburg	5,552	5,658	5,611	5,591	5,592
Lexington	19,026	18,791	18,692	18,560	18,576
Lincolnton	3,056	3,030	2,879	2,783	2,769
Louisburg	1,978	1,972	1,958	1,972	1,950
Lumberton	11,384	11,486	11,560	12,346	12,169
Macclesfield	263	258	262	261	269
Maiden	1,182	1,220	1,201	1,182	1,174
Martinsville, VA	-	-	-	-	-
Monroe	10,996	10,958	10,879	10,809	10,685
Morganton	8,409	8,321	8,326	8,310	8,204
New Bern	22,783		22,519	22,454	22,095
New River Light & Power	8,356	8,275	8,116	8,072	7,926
Newberry, SC	-	-	-	-	-
Newton	4,740	4,710	4,542	4,529	4,528
Pikeville	481		493	493	508
Pinetops	722	728	763	730	745
Pineville	3,747	3,605	3,409	3,259	3,202
Red Springs	1,682	1,673	1,686	1,694	1,689
Robersonville	982	964	983	991	1,023
Rock Hill, SC	-	-	-	-	-
Rocky Mount	28,331	27,992	27,831	27,533	27,419
Scotland Neck	1,398	1,400	1,420	1,422	1,445
Selma	2,828	2,749	2,868	2,849	2,944
Sharpsburg	1,163	1,156	1,069		1,174
Shelby	8,340	8,308	8,251	8,241	8,136
Smithfield	4,598	4,407	4,466	4,511	4,538
Southport	3,073	2,992	2,949	2,870	2,787
Stantonsburg	1,205	1,145	1,179		1,140
Statesville	13,738	13,623	13,381	13,329	13,206
Tarboro	6,035	5,947	5,776	5,799	5,871
Union, SC	-	-	-	-	-
Wake Forest	6,502	6,660	6,083	5,910	6,882
Walstonburg	132	130	127	130	132
Washington	13,838	13,764	13,752	13,628	13,601
Waynesville	3,088	3,054	3,035	3,042	3,013
Westminster, SC	-	-	-	-	-
Wilson	34,908	34,496	34,237	34,115	33,813
Windsor	1,753	1,755	1,769	1,799	1,791
Winterville	3,100	3,069	-	-	2,889

Source: ElectriCities' member questionnaires prepared by members and submitted to ElectriCities in the fall of each year

2015	2014	2013	2012	2011
5,588	5,749	5,672	5,586	6,519
18,474	18,348	18,371	18,356	18,267
2,657	2,671	2,670	2,654	2,668
1,958	1,925	1,930	1,921	1,936
12,237	12,036	12,323	11,886	11,980
269	269	274	274	276
1,171	1,165	1,122	1,087	1,080
-	-	-	-	7,897
10,557	10,475	10,421	10,331	10,319
8,168	8,184	8,200	8,173	8,089
21,859	21,822	21,284	21,180	21,433
7,852	7,751	7,689	7,641	-
-	-	-	-	12,507
4,504	4,495	4,486	4,478	4,522
513	518	516	512	519
756	781	775	777	777
2,994	2,907	2,756	2,722	2,822
1,692	1,700	1,700	1,709	1,705
1,035	1,034	1,068	1,101	1,105
-	-	-	-	36,872
27,276	27,277	27,167	27,095	27,390
1,480	1,483	1,501	1,520	1,538
2,741	2,661	2,666	2,690	2,676
-	-	-	-	-
8,077	8,013	7,936	7,898	7,567
4,498	4,477	4,491	4,449	4,474
2,761	2,663	2,620	2,595	2,595
1,129	1,171	1,174	1,186	1,184
13,084	13,010	12,962	13,020	12,914
6,050	6,050	6,060	6,078	6,087
-	-	-	-	7,041
6,734	6,307	6,187	6,088	6,070
129	131	125	131	132
13,441	13,565	13,478	13,421	13,435
3,200	-	-	-	-
-	-	-	-	1,568
33,813	33,691	33,619	33,593	33,549
1,786	1,796	1,804	1,807	1,835
2,835	2,913	2,881	3,460	3,427

Electricities of North Carolina, Inc.
Schedule of kWh Sold (Unaudited)
Last Ten Fiscal Years

<i>City/Town</i>	2020	2019	2018	2017	2016
Abbeville, SC					
Albemarle	282,568,000	292,519,000	278,239,000	291,506,000	298,511,000
Apex	341,460,000	331,065,000	303,798,000	302,769,000	292,435,000
Ayden	106,705,000	100,461,000	101,787,000	102,125,000	98,490,000
Bamberg, SC	-	-	-	-	-
Bedford, VA	-	-	-	-	-
Belhaven	15,236,000	16,895,000	16,210,000	16,413,000	17,343,000
Bennettsville, SC	-	-	-	-	-
Benson	37,536,000	36,875,000	33,048,000	33,979,000	33,705,000
Black Creek	-	-	-	-	-
Bostic	3,245,000	3,462,000	3,242,000	3,474,000	3,436,000
Camden, SC	-	-	-	-	-
Cherryville	50,727,000	53,051,000	48,447,000	50,457,000	47,638,000
Clayton	113,393,000	113,612,000	103,500,000	102,182,000	101,750,000
Clinton, SC	-	-	-	-	-
Concord	925,514,000	955,679,000	890,388,000	911,763,000	885,841,000
Cornelius	57,391,000	58,110,000	53,639,000	59,952,000	56,577,000
Dallas	69,508,000	71,058,000	66,950,000	69,683,000	68,706,000
Danville, VA	-	-	-	-	-
Drexel	18,239,000	18,398,000	16,684,000	17,421,000	19,057,000
Easley, SC	-	-	-	-	-
Edenton	98,482,000	101,698,000	95,379,000	93,958,000	97,813,000
Elizabeth City	279,224,000	264,732,000	295,048,000	305,419,000	307,989,000
Enfield	18,750,000	19,810,000	17,990,000	32,068,000	35,924,000
Farmville	47,650,000	48,510,000	46,266,000	46,804,000	47,434,000
Fayetteville	1,993,902,000	2,082,629,000	1,967,324,000	2,054,941,000	2,059,540,000
Forest City	99,189,000	101,449,000	110,126,000	105,820,000	104,510,000
Fountain	-	4,154,000	3,785,000	3,965,000	3,911,000
Fremont	11,928,000	12,410,000	12,624,000	11,590,000	11,993,000
Gaffney, SC	-	-	-	-	-
Gastonia	719,019,000	696,633,000	659,886,000	675,378,000	651,423,000
Granite Falls	57,526,000	58,120,000	54,113,000	55,680,000	55,556,000
Greenville	1,776,178,000	1,810,635,000	1,700,477,000	1,721,702,000	1,733,095,000
Greer, SC	-	-	-	-	-
Hamilton	2,622,000	2,912,000	2,756,000	2,726,000	2,823,000
Hertford	21,372,000	23,943,000	21,767,000	22,330,000	22,813,000
High Point	1,165,307,000	1,160,826,000	1,120,508,000	1,161,138,000	1,153,476,000
Highlands	-	-	-	-	39,798,000
Hobgood	2,720,000	2,830,000	2,781,000	2,830,000	2,901,000
Hookerton	5,554,000	5,744,000	5,638,000	5,755,000	5,646,000
Huntersville	246,830,000	243,145,000	229,986,000	231,302,000	217,659,000
Kings Mountain	141,140,000	144,153,000	142,156,000	140,241,000	140,057,000
Kinston	445,220,000	450,776,000	445,208,000	448,366,000	451,666,000
La Grange	25,625,000	26,029,000	24,273,000	24,215,000	26,337,000
Landis	46,422,000	47,709,000	43,864,000	46,276,000	44,803,000
Laurens, SC	-	-	-	-	-

2015	2014	2013	2012	2011
				58,056,000
292,828,000	280,760,000	294,365,000	300,735,000	308,342,000
266,566,000	247,851,000	246,768,000	253,762,000	256,633,000
106,141,000	103,605,000	99,087,000	100,867,000	101,551,000
-	-	-	-	50,050,000
-	-	-	-	211,131,000
18,980,000	19,475,000	18,820,000	20,273,000	21,080,000
-	-	-	-	96,185,000
32,523,000	31,893,000	32,161,000	34,457,000	37,734,000
-	-	-	-	
3,496,000	3,347,000	3,286,000	3,519,000	3,851,000
-	-	-	-	180,705,000
46,788,000	44,691,000	44,854,000	51,276,000	52,461,000
96,446,000	91,317,000	90,664,000	94,266,000	103,699,000
-	-	-	-	109,999,000
860,552,000	833,000,000	846,243,000	847,511,000	876,388,000
52,544,000	50,184,000	49,267,000	49,563,000	50,191,000
65,729,000	64,566,000	63,856,000	62,020,000	63,917,000
-	-	-	-	975,360,000
18,741,000	18,149,000	17,610,000	19,412,000	19,990,000
-	-	-	-	286,441,000
96,007,000	98,334,000	94,651,000	97,814,000	101,544,000
299,942,000	298,733,000	296,808,000	315,771,000	323,348,000
36,223,000	35,415,000	34,636,000	34,988,000	37,291,000
47,228,000	46,282,000	45,284,000	47,342,000	51,465,000
2,087,801,000	2,025,377,000	2,007,469,000	2,171,225,000	2,214,346,000
115,259,000	104,750,000	106,437,000	116,368,000	118,611,000
4,289,000	4,672,000	4,353,000	3,663,000	3,748,000
13,119,000	13,174,000	12,790,000	12,627,000	13,575,000
-	-	-	-	210,072,000
647,079,000	625,787,000	632,569,000	660,255,000	684,155,000
57,708,000	55,472,000	52,680,000	55,214,000	56,826,000
1,706,381,000	1,638,236,000	1,631,488,000	1,690,744,000	1,704,348,000
-	-	-	-	316,363,000
2,865,000	2,839,000	2,750,000	2,814,000	3,195,000
22,153,000	22,782,000	21,821,000	21,888,000	23,955,000
1,133,236,000	1,122,288,000	1,113,155,000	1,145,838,000	1,158,330,000
-	-	-	-	-
2,894,000	2,900,000	2,784,000	3,079,000	3,580,000
5,527,000	5,251,000	5,179,000	5,792,000	5,888,000
198,441,000	199,780,000	174,091,000	169,352,000	162,865,000
136,512,000	126,629,000	129,823,000	135,319,000	133,739,000
461,500,000	440,862,000	418,092,000	436,370,000	450,636,000
24,460,000	25,211,000	24,722,000	26,163,000	27,758,000
44,607,000	43,519,000	43,690,000	47,877,000	51,158,000
-	-	-	-	948,989,000

ElectriCities of North Carolina, Inc.
Schedule of kWh Sold (Unaudited)
Last Ten Fiscal Years

<i>City/Town</i>	2020	2019	2018	2017	2016
Laurinburg	132,474,000	135,620,000	131,294,000	134,159,000	138,267,000
Lexington	397,488,000	407,842,000	375,608,000	391,732,000	393,125,000
Lincolnton	64,929,000	66,294,000	48,791,000	58,498,000	59,157,000
Louisburg	53,436,000	54,680,000	51,841,000	53,831,000	57,145,000
Lumberton	265,838,000	264,869,000	239,383,000	270,856,000	277,445,000
Macclesfield	2,862,000	2,656,000	2,885,000	2,966,000	3,388,000
Maiden	80,099,000	85,309,000	82,775,000	85,910,000	77,684,000
Martinsville, VA	-	-	-	-	-
Monroe	703,554,000	719,840,000	707,395,000	717,263,000	708,682,000
Morganton	327,457,000	325,071,000	325,405,000	338,776,000	358,790,000
New Bern	453,232,000		441,675,000	448,542,000	457,517,000
New River Light & Power	208,448,000	215,521,000	205,098,000	202,042,000	208,074,000
Newberry, SC	-	-	-	-	-
Newton	148,421,000	152,531,000	137,936,000	147,861,000	146,393,000
Pikeville	7,817,000	-	8,102,000	8,626,000	9,106,000
Pinetops	19,405,000	18,671,090	18,054,000	18,121,000	22,260,000
Pineville	108,636,000	109,564,000	103,581,000	109,808,000	110,270,000
Red Springs	31,637,000	33,423,000	33,324,000	33,580,000	34,129,000
Robersonville	20,804,000	22,919,000	22,862,000	21,004,000	21,870,000
Rock Hill, SC	-	-	-	-	-
Rocky Mount	699,987,000	709,005,000	690,526,000	707,390,000	714,369,000
Scotland Neck	25,380,000	28,264,000	26,088,000	24,916,000	25,422,000
Selma	66,506,000	66,194,000	65,088,000	67,316,000	64,084,000
Sharpsburg	16,910,000	17,327,000	15,114,000	-	16,732,000
Shelby	190,671,000	204,825,000	187,798,000	192,951,000	191,158,000
Smithfield	168,802,000	173,050,000	168,346,000	172,874,000	164,935,000
Southport	56,550,000	58,241,000	54,864,000	54,099,000	55,197,000
Stantonsburg	19,843,000	19,820,000	18,946,000	-	21,042,000
Statesville	466,672,000	473,796,000	455,129,000	452,830,000	447,401,000
Tarboro	218,419,000	224,139,000	220,317,000	238,813,000	225,669,000
Union, SC	-	-	-	-	-
Wake Forest	157,035,000	161,318,000	152,840,000	152,587,000	157,926,000
Walstonburg	1,854,000	1,677,000	1,663,000	1,812,000	1,565,000
Washington	270,695,000	284,800,000	271,551,000	276,527,000	278,703,000
Waynesville	84,327,000	89,631,000	85,542,000	90,747,000	89,412,000
Westminister, SC	-	-	-	-	-
Wilson	1,243,394,000	1,275,421,000	1,201,775,000	1,282,627,000	1,282,020,000
Windsor	47,821,000	50,462,000	46,927,000	49,259,000	50,985,000
Winterville	50,993,000	53,396,000	-	-	49,000,000

2015	2014	2013	2012	2011
134,968,000	128,881,000	131,385,000	135,751,000	140,725,000
397,556,000	386,865,000	383,899,000	407,191,000	420,429,000
57,124,000	5,638,200	57,513,000	59,224,000	59,871,000
56,887,000	53,544,000	58,961,000	60,830,000	61,872,000
284,490,000	262,117,000	261,335,000	282,350,000	283,235,000
2,525,000	2,738,000	3,135,000	3,618,000	3,874,000
72,712,000	70,717,000	69,945,000	69,345,000	70,748,000
-	-	-	-	177,299,000
686,630,000	636,660,000	647,197,000	651,109,000	630,713,000
361,432,000	356,155,000	364,128,000	351,055,000	364,427,000
454,434,000	443,637,000	440,993,000	467,060,000	485,072,000
215,386,000	216,998,000	212,888,000	225,700,000	-
-	-	-	-	266,442,000
147,561,000	147,907,000	148,330,000	155,410,000	158,754,000
8,731,000	8,722,000	7,679,000	8,331,000	8,757,000
21,200,000	19,850,000	19,500,000	20,125,000	20,105,000
110,902,000	110,584,000	112,430,000	115,786,000	123,779,000
35,412,000	34,922,000	34,169,000	33,870,000	34,137,000
20,782,000	22,057,000	22,786,000	23,108,000	24,375,000
-	-	-	-	769,452,000
699,641,000	690,443,000	690,852,000	725,986,000	745,710,000
24,853,000	25,195,000	27,056,000	25,854,000	27,145,000
66,605,000	64,051,000	61,396,000	65,686,000	70,048,000
-	-	-	-	-
188,631,000	188,313,000	187,005,000	196,035,000	199,131,000
168,639,000	159,649,000	162,652,000	166,205,000	170,475,000
55,811,000	51,824,000	50,951,000	53,824,000	54,802,000
21,486,000	20,804,000	20,247,000	21,516,000	21,712,000
449,110,000	457,769,000	444,422,000	434,033,000	444,631,000
217,102,000	236,997,000	226,807,000	232,616,000	240,688,000
-	-	-	-	137,924,000
142,120,000	139,037,000	134,656,000	145,560,000	149,569,000
1,575,000	1,712,000	1,649,000	1,741,000	1,958,000
280,334,000	274,759,000	274,294,000	288,147,000	296,535,000
93,352,000	-	-	-	-
-	-	-	-	26,939,000
1,237,230,000	1,215,950,000	1,225,479,000	1,230,141,000	1,261,358,000
50,305,000	48,744,000	47,275,000	48,735,000	50,348,000
44,333,000	47,158,000	46,697,000	50,406,000	50,446,000

Source: ElectriCities' member questionnaires prepared by members and submitted to ElectriCities in the fall of each year

ElectriCities of North Carolina, Inc.
Schedule of Full Time Equivalent Employees (Unaudited)
For the Years Ended December 31, 2020

	2020	2019	2018	2017	2016
Management Services*	81	80	77	103	97
Distribution Operations	48	45	42		
Member Services	10	10	10	11	10
Safety & Training	6	5	6	6	6
Total	145	140	135	120	113

	2015	2014	2013	2012	2011
Management Services*	98	100	101	99	103
Member Services	9	9	4	3	3
Safety & Training	6	6	5	6	4
Total	113	115	110	108	110

Source: ElectriCities payroll records.

* Includes Distribution Operations 2011-2017.