# 10 Ideas - 10 Months Takeaways to Help Your Downtown Thrive

Holly Garriott, Pitt County Arts Council

Carrie Wilkerson, CommunitySmith

Allison Platt, Regeneration by Design

Kellianne Williams, City of Rocky Mount - Moderator



#### **Meet Your Presenters**



Holly Garriott Executive Director Pitt County Arts Council



Carrie Wilkerson Owner/Developer Community Smith & NSV



Allison Platt Principal Regeneration By Design



## Takeaways 1-3

**Holly Garriott** 

Find out more at: pittcountyarts.org



## 1) FIND EYE SORES AND MAKE THEM PRETTY

















































ARTS
COUNCIL AT
EMERGE

# 2) COLLABORATE WITH LOCAL ARTISTS AND BUSINESSES



ARTS
COUNCIL AT
EMERGE



































#### 1. MOONLIT BUTTERFLY HABITAT ANDREW WOODARD

Best in Show

Town Common 105 E 1st Street, Greenville, NC 27858

#### 2 TRINITY - HANNA JUBRAN

& JODI HOLLNAGEL-JUBRAN

2nd Place

Chicos Mexican Restaurant 521 Cotanche Street, Greenville, NC 27828

#### 3. CREAMSICLE #1 - ROBERT COON

3rd Place

ECU Health Sciences Campus Student Center Greenville, NC 27834

#### 4. LIFT - BRITTANY SONDBERG

Honorable Mention

ECU Health Sciences Campus Student Center Greenville, NC 27834

#### 5. CON-CON - MATT AMANTE

Honorable Mention

Greenway at Stancil Drive Greenville, NC 27858































#### 7. IRON CIRCLE #7 - CARL BILLINGSLEY

Greenway at Jarvis Street Greenville, NC 27858

#### 8. LOW-POLY OPEN HEART (REDI) - MATTHEW DUFFY City of Greenville City Hall

200 W 5th Street, Greenville, NC 27858

#### 9. BALL AND RED STAIRCASE - ADAM WALLS

Greenville Museum of Art 802 Evans Street, Greenville, NC 27834

#### 10. SELF PORTRAIT - ADAM WALLS

Greenville Museum of Art 802 Evans Street, Greenville, NC 27834

#### 11. WINGONE - MATTHEW DUFFY

ECU Health Sciences Campus Student Center Greenville, NC 27834

#### 12. TREE BRANCHES - KIRK SEESE

Winterville Town Hall 2571 Railroad Street, Winterville, NC 28590

#### STUDENT CENTER ART GALLERIES

16. JOURNEY TO THE TOP OF LOOKING

Farmville Community Building

17. MEMORY BOMB - ADAM WALLS

Greenway at Elm Street Greenville, NC 27858



(252) 551-6947 or

info@pittcountyarts.org







COUNCIL AT EMERGE

















13. DIVERSION - KYLE LUSK

Winterville Fire and Safety

14. WONDER - ABIGAIL COCHRAN

Farmville Public Library

GLASS - KYLE LUSK

15. BATEBALL - DAVE RIEMER









2593 N. Railroad Street, Winterville, NC 28590

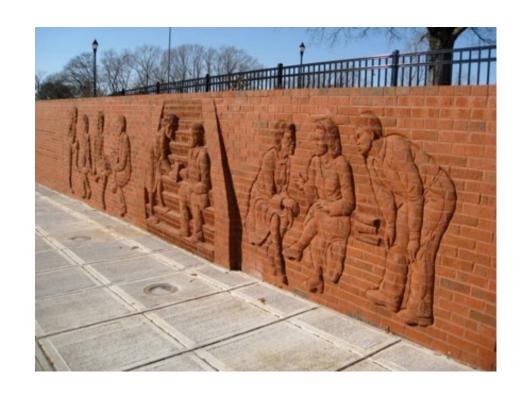
Winterville Fire and Safety 2593 N Railroad Street, Winterville, NC 28590

4276 W Wilson Street, Farmville, NC 27828

3866 S Main Street, Farmville, NC 27828

## 3) Work with Partners Who Have the Same Goals

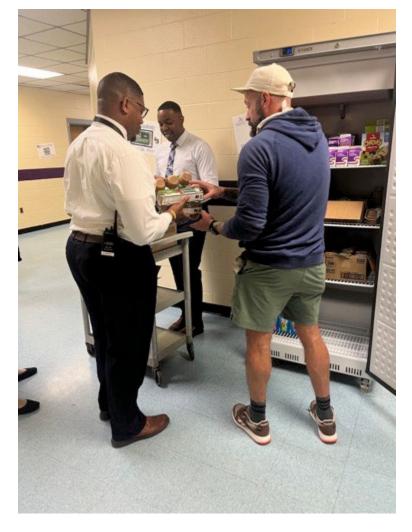






































ARTS
COUNCIL AT
EMERGE











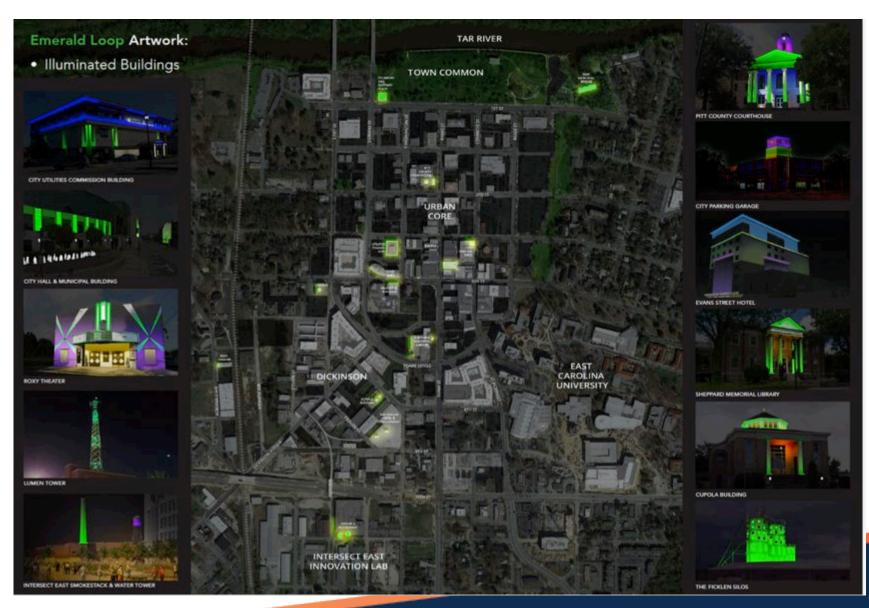


















ARTS
COUNCIL AT
EMERGE

Emerald Loop Marker Pole

Green acrylic skylight in roof

Speaker in ceiling

Wheel to rotate fins

Button to activate sound

Swing, 5' long, painted green

Concrete pad



Frame: steel painted charcoal gray or stainless steel with blast finish

Lenticular Fins: 1' x 6' aluminum or steel plate with printed images on both faces; either rotating or stationary



## Takeaways 4-6

Carrie Wilkerson





## The City of Wilson Now







## 4) Know and Invest in your downtown

- Collect Data
- Create a Database
- Keep Database Current







## 5) Proactive Predevelopment

- Create a Vision Plan to create an Informed Vision
  - Form a Downtown Development Board







## **Proactive Predevelopment - Planning**

- Market study
- Create a downtown advisory board







#### **Share the Informed Vision**

- Public Workshops
- Presentations







### 6) Do a Demonstration Project



Nash Street Lofts – The First Market Rate Residential Rental Project in Downtown Wilson in 100 years!





#### **Nash Street Lofts- Before**











#### **Nash Street Lofts- After**









# Set the table for quality developers and a successful partnership



## Takeaways 7-9

**Allison Platt** 





## Get Organized (7), Reimagine (8), Begin (9)

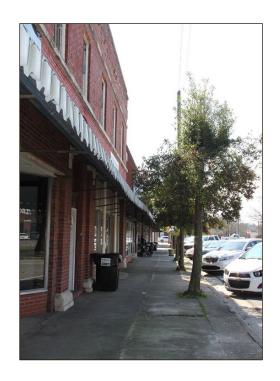
- What are your goals for the downtown? How will it look and feel in 5 or 10 years?
- What do you need to achieve your goals?
  - Create a framework
  - Vision, plans and grants
  - Engage citizens, business owners, and property owners
- What can you do now?
  - Start with small projects that capture larger ideas and goals and that prove intent
  - Don't limit your potential
  - Create small but important steps toward your goals





## 7) Get Organized: Goals

- Downtown revitalization takes years, not months.
- Start visualizing your goals and planning how to realize them.





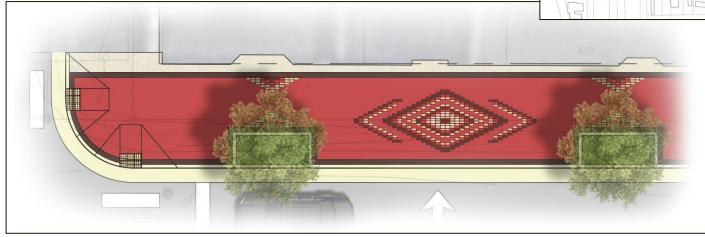






## 8) Reimagine: Master Plans & Area Plans









## **Get Organized : Collect Data for Grants**

BUILDING CREATIVITY: IDENTIFIED STRATEGIES



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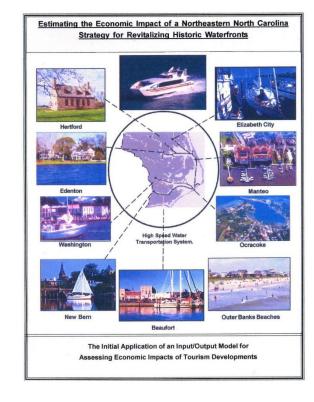
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- IV. COMMUNITY ASSESSMENT mine
- W. PROPOSED STRATEGIES AND ACTIONS Please
- VI. CONCLUSION Micro
- V APPENDIX sistem



Economic
Development
Assessment















#### **Get Organized: Money!**

- If your community has thought about what you want the future to look like and agrees on a way forward, the chances of winning grants with "shovel-ready" plans is much greater than without any plans.
- Most times one grant will not get you to your goal, so look for ways to break up the desired projects into parts. Examples:
  - Implement one block of streetscape at a time
  - Apply to improve an alley or gathering space
  - Apply to have infrastructure improved first
- Expect that the large grants, such as RAISE grants, will take more than one year to be funded.
- Consider local sources, such as business improvements districts.





### **Get Organized: Reach Out**

- Work with businesses, property owners and citizens to solicit goals & objectives and to plan for the future
- Consider a vacant building ordinance
- Set up or publicize Historic Districts and Opportunity Zones to encourage redevelopment
- Hold events to entertain the community and the region while keeping people informed about your plans
- Be active on social media to celebrate your plans and accomplishments and generate interest
- Solicit support from elected representatives at the state and federal level. Their support is critical to success.





# **Get Organized: Create Long Term Goals**



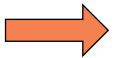






# Reimagine: Create a Vision











# Reimagine: Elon Gathering Space

- LET'S SAY you are considering improving and widening your sidewalks to allow sidewalk dining.
- You can give people the experience and make it a public priority by taking a small step towards implementation.
- In Elon during COVID they removed a few parking spaces and created spaces for outdoor dining and small performances. When COVID ended the Town decided they wanted to make some of these spaces permanent.









# **Reimagine: Elon Gathering Spaces**







## **Get Organized: Bring People Downtown**

- LET'S SAY you would like a downtown performance space. This would be a costly project, BUT...
- You can give people the experience and make it a public priority by taking a small step towards implementation.
- In Goldsboro for many years, summer concerts were held in a parking lot donated a few days a month and with a stage created from a flatbed truck.



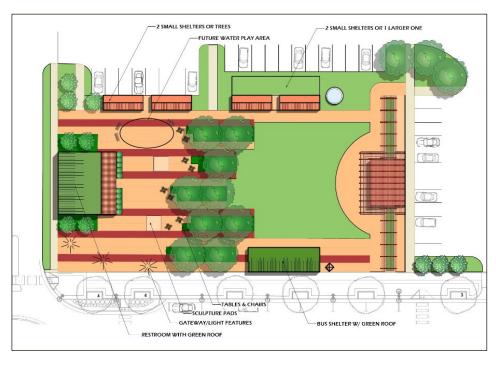






#### **Reimagine: Gathering Space**

• Create compelling designs and agree on the way forward to increase the chances of funding.









#### **Small Steps: Reach Your Goals**

• People supported a new public space for performances, and although it took many years to accomplish, it would not have happened without that flatbed truck!











#### **Get Organized: Solve a Problem**

- LET'S SAY you would like to improve an alley for seating, art, dining, or other uses.
- Consider uses, owners (if other than Town/City), programming.
- In Wilson they wanted a neglected L-shaped alley to become an outdoor seating space for a variety of businesses from salons to coffee shops to the Arts Council



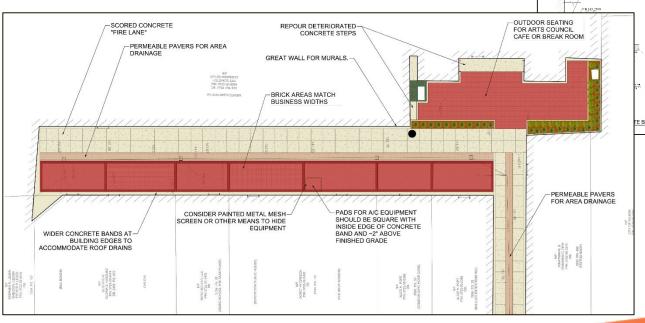


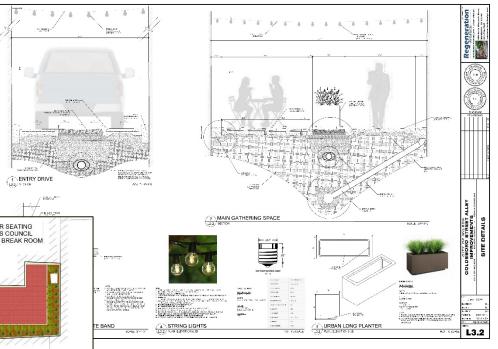


# REGENERATION BY DESIGN

#### **Reimagine and Plan**

 This plan is not yet built, but with plans in hand, grants or other funds can be used when available.









#### Reimagine, Plan and Implement

 This alley in New Bern connects interior block parking with stores on Pollock Street.
 It began with an idea, followed by simple plans, and it was built inexpensively with City labor and private donations.

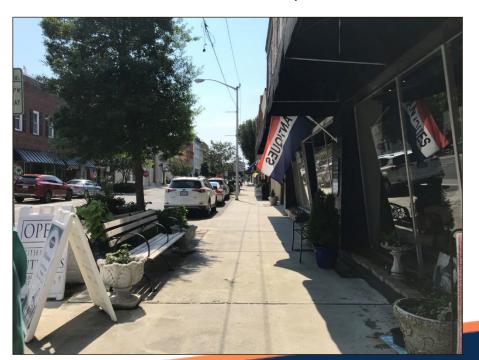






#### **Get Organized: Washington Downtown**

- LET'S SAY you would like to jumpstart revitalization of the downtown with streetscape.
- Hold public meetings and offer alternatives for the public to consider.
- Once agreed upon, create plans and sketches that create support and enthusiasm from citizens, business owners and property owners.



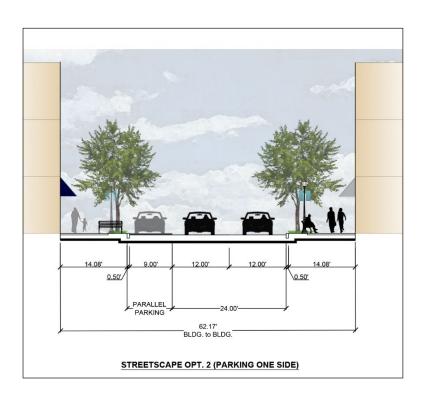






#### **Reimagine: Washington Downtown**









# 9) Begin to Reach Your Goals







# Make No Small Plans, but keep in mind...

- More parking is seldom the solution to downtown problems;
- Make sure you plan for pedestrians first;
- If you want wider sidewalks and new lighting, plan first, don't install new streetlights in their current locations;
- Build complete streets;
- Consider the environment;
- BUILD UP to large plans, START with small steps
- Enthusiasm and support is contagious!



# Takeaway #10

Kellianne Williams



# 10) Connect with ElectriCities Economic Development!

- Spring & Fall cycles for a \$10,000
   Downtown Revitalization Grant
- Expansion of Downtown Development resources to include...
  - Revitalization Templates
  - Downtown Assessments
  - Feasibility Studies
  - Design Assistance



BOUT US V

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SERVICES

RESOURCES

NEWS & EVENTS >



#### **QUALIFICATION PROCESS**

This competitive \$10,000 grant is available for Power Agency members in NCEMPA and NCMPA1. This grant requires no match but is only available to a member city or town once every three years. In any calendar year that a member receives the \$10,000 grant, the member community is not eligible for the \$5,000 Smart Communities Grant. The member is eligible for the \$5,000 Smart Communities Grant in years two and three following receipt of the Downtown Revitalization Grant.

Proceeds from the Downtown Revitalization Grant may be used for a wide range of purposes, so long as that purpose advances the downtown revitalization goals of the member community and has the approval of the city/town manager. Some examples of grant funding priorities are listed below, however, other grant purposes will be considered at the time of grant review. The Electricities Economic Development team will review all grants submitted and will typically notify the member city/town regarding the status of their grant application within 6-8 weeks of submission. Grant examples:

- Public Improvement Projects
- Streetscape and other downtown plans
- · Building reuse studies
- · Attraction or retention programs



#### **RECAP**

- 1. Identify Eyesores & Make Them Pretty Get Creative!
- 2. Recruit an army of volunteers start with artists and businesses
- 3. Partner! Encourage incorporating the arts where you can.
- 4. Know your downtown and keep updated information handy
- 5. Create a vision plan and share that vision! A pitch can be motivating
- 6. Complete a demonstration project big or small, it shows experience
- 7. Get organized and be prepared for grant opportunities
- 8. Reimagine public space in a new way best and \*highest\* use
- 9. Begin small and work towards the big picture/end goal
- 10. Regularly communicate with ElectriCities Economic Development
  - there are resources!



# THANK YOU!

Prepare your questions for after a brief panel discussion.

(And yes, the slides will be available post-conference!)

